| Non-G1 Class Default Service: | Dec-14 | Jan-15 | Feb-15 | Mar-15 | Apr-15 | May-15 | Total | As shown on Schedule LSM-2, Page 1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Total |
| Power Supply Charge |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential Class |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reconciliation | (\$32,336) | (\$34,497) | (\$27,752) | (\$27,366) | (\$23,939) | $(\$ 22,101)$ | (\$167,992) | (\$18,864) | $(\$ 22,600)$ | (\$23,102) | (\$17,510) | $(\$ 16,730)$ | $(\$ 17,886)$ | $(\$ 116,693)$ |
| Total Costs | \$7,688,783 | \$10,220,196 | \$7,681,313 | \$4,862,229 | \$2,547,989 | \$1,912,750 | \$34,913,260 | \$2,407,818 | \$3,212,457 | \$2,930,915 | \$2,085,067 | \$2,062,232 | \$2,933,915 | \$15,632,402 |
| Reconciliation plus Total Costs (L. $1+$ L. 2 ) | \$7,656,446 | \$10,185,698 | \$7,653,562 | \$4,834,863 | \$2,524,050 | \$1,890,649 | \$34,745,268 | \$2,388,954 | \$3,189,856 | \$2,907,812 | \$2,067,556 | \$2,045,502 | \$2,916,029 | \$15,515,709 |
| kWh Purchases | 47,036,273 | 50,179,825 | 40,367,270 | 39,806,090 | 34,822,206 | 32,148,045 | 244,359,709 | 39,812,701 | 47,698,841 | 48,758,244 | 36,955,383 | 35,309,306 | 37,749,093 | 246,283,568 |
| Total, Before Losses (L.3 / L.4) | \$0.16278 | \$0.20298 | \$0.18960 | \$0.12146 | \$0.07248 | \$0.05881 | \$0.14219 | \$0.06000 | \$0.06687 | \$0.05964 | \$0.05595 | \$0.05793 | \$0.07725 | \$0.06300 |
| Losses | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| Total Retail Rate - Residential Variable Power Supply Charge (L.5 * (1+L.6)) | \$0.17320 | \$0.21597 | \$0.20173 | \$0.12923 | \$0.07712 | \$0.06257 |  | \$0.06385 | \$0.07115 | \$0.06345 | \$0.05953 | \$0.06164 | \$0.08219 |  |
| Total Retail Rate - Residential Fixed Power Supply Charge (L. 5 * (1+L.6)) |  |  |  |  |  |  | \$0.15129 |  |  |  |  |  |  | \$0.06703 |
| G2 and OL Class |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reconciliation | (\$14,152) | (\$14,640) | $(\$ 13,455)$ | (\$14,392) | (\$12,717) | $(\$ 12,454)$ | (\$81,810) | (\$9,261) | $(\$ 11,431)$ | (\$11,298) | (\$9,897) | (\$8,395) | (\$8,371) | (\$58,653) |
| 10 Total Costs | \$3,394,308 | \$4,405,940 | \$3,806,276 | \$2,561,673 | \$1,392,722 | \$1,129,647 | \$16,690,567 | \$1,164,171 | \$1,654,291 | \$1,455,151 | \$1,217,293 | \$1,045,863 | \$1,403,207 | \$7,939,975 |
| 11 Reconciliation plus Total Costs (L. $9+$ L.10) | \$3,380,156 | \$4,391,300 | \$3,792,822 | \$2,547,281 | \$1,380,005 | \$1,117,193 | \$16,608,757 | \$1,154,910 | \$1,642,860 | \$1,443,853 | \$1,207,396 | \$1,037,468 | \$1,394,836 | \$7,881,322 |
| 12 kWh Purchases | 20,585,918 | $\underline{\underline{21,294,876}}$ | 19,570,986 | 20,934,198 | 18.497.763 | 18.115,455 | 118,999,197 | 19,543,351 | 24,122,501 | 23,842,757 | $\underline{20,886,551}$ | 17,716,054 | 17,665,628 | 123,776,842 |
| O 13 Total, Before Losses (L.11 / L.12) | \$0.16420 | \$0.20624 | \$0.19380 | \$0.12168 | \$0.07460 | \$0.06167 | \$0.13957 | \$0.05909 | \$0.06810 | \$0.06056 | \$0.05781 | \$0.05856 | \$0.07896 | \$0.06367 |
| 14 Losses | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 15 Total Retail Rate - G2 and OL Variable Power Supply Charge (L. 13 * (1+L.14)) 16 Total Retail Rate - G2 and OL Fixed Power Supply Charge (L.13 * (1+L.14)) | \$0.17471 | \$0.21941 | \$0.20620 | \$0.12947 | \$0.07938 | \$0.06562 | \$0.14850 | \$0.06288 | \$0.07246 | \$0.06443 | \$0.06151 | \$0.06231 | \$0.08401 | \$0.06775 |
| Renewable Portfolio Standard (RPS) Charge |  |  |  |  |  |  |  |  |  | As shown on | n Schedule LS | M-3, Page 1 |  |  |
| 17 Reconciliation | (\$127,993) | (\$135,285) | (\$113,449) | $(\$ 114,967)$ | (\$100,922) | $(\$ 95,137)$ | (\$687,752) | ( $\$ 80,565$ ) | $(\$ 97,484)$ | (\$98,543) | $(\$ 78,510)$ | (\$71,972) | $(\$ 75,215)$ | $(\$ 502,289)$ |
| 18 Total Costs | \$267,000 | \$443,814 | \$372,179 | \$377,160 | \$331,084 | \$312,105 | \$2,103,342 | \$202,007 | \$244,432 | \$247,084 | \$196,859 | \$180,463 | \$188,592 | \$1,259,437 |
| 19 Reconciliation plus Total Costs (L. $17+$ L. 18 ) | \$139,007 | \$308,529 | \$258,731 | \$262,193 | \$230,162 | \$216,968 | \$1,415,590 | \$121,442 | \$146,948 | \$148,542 | \$118,349 | \$108,490 | \$113,377 | \$757,148 |
| 20 kWh Purchases | 67,622,194 | 71,474,701 | 59,938,257 | 60,740,289 | 53,319,969 | 50,263,500 | 363,358,907 | 59,356,052 | 71,821,342 | 72,601,001 | 57,841,934 | 53,025,360 | 55,414,721 | 370,060,410 |
| 21 Total, Before Losses (L.19 / L. 20 ) | \$0.00206 | \$0.00432 | \$0.00432 | \$0.00432 | \$0.00432 | \$0.00432 | \$0.00390 | \$0.00205 | \$0.00205 | \$0.00205 | \$0.00205 | \$0.00205 | \$0.00205 | \$0.00205 |
| 22 Losses | 6.40\% | 66.40\% | 6640\% | 6.40\% | 6.40\% | 6640\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 23 Total Retail Rate - Variable RPS Charge (L. 21 * (1+L.22)) <br> 24 Total Retail Rate - Fixed RPS Charge (L. 21 * ( $1+\mathrm{L} .22$ )) | \$0.00219 | \$0.00459 | \$0.00459 | \$0.00459 | \$0.00459 | \$0.00459 | \$0.00415 | \$0.00218 | \$0.00218 | \$0.00218 | \$0.00218 | \$0.00218 | \$0.00218 | \$0.00218 |

## TOTAL DEFAULT SERVICE CHARGE

Total Retail Rate - Residential Variable Default Service Charge (L. 7

| 25 | L. 23 ) |
| ---: | :--- |
| $\quad$ Total Retail Rate - Residential Fixed Default Service Charge |  |

$\begin{array}{llllll}\$ 0.17539 & \$ 0.22056 & \$ 0.20632 & \$ 0.13382 & \$ 0.08171 & \$ 0.06716\end{array}$
(L.8+L.24)

Total Retail Rate - G2 and OL Variable Default Service Charge
27 (L. 15 + L. 23 )
Total Retail Rate - G2 and OL Fixed Default Service Charge
28 (L.16+L.24)
$\$ 017690 \quad \$ 0.22400 \quad \$ 021079 \quad \$ 0.13406 \quad \$ 0.08397 \quad \$ 0.070$

Authorized by NHPUC Order No. 25,720 in Case No. DE 14-061, dated October 3, 2014
$\begin{array}{llllll}\mathbf{\$ 0 . 0 6 6 0 3} & \$ 0.07333 & \$ 0.06563 & \$ 0.06171 & \$ 0.06382 & \$ 0.08437\end{array}$
$\$ 0.15544$
$\begin{array}{llllll}\mathbf{\$ 0 . 0 6 5 0 6} & \mathbf{\$ 0 . 0 7 4 6 4} & \mathbf{\$ 0 . 0 6 6 6 1} & \mathbf{\$ 0 . 0 6 3 6 9} & \mathbf{\$ 0 . 0 6 4 4 9} & \mathbf{\$ 0 . 0 8 6 1 9}\end{array}$ $\$ 0.06993$

NHPUC No. 3 - Electricity Delivery Unitil Energy Systems, Inc.

## CALCULATION OF THE DEFAULT SERVICE CHARGE



[^0]Issted: September 26, 2014
Effective: December 1, 2014
(\$0.00490) (\$0.00490) (\$0.00490) (\$0.00490) (\$0.00490) (\$0.00490) (\$0.00490)

| MARKET | MARKET | MARKET | MARKET | MARKET | MARKET |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ |

MARKET MARKET MARKET MARKET MARKET MARKET

MARKET MARKET MARKET MARKET MARKET MARKET

| As shown on Schedule LSM-5, Page 1 |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $(\$ 7,634)$ | $(\$ 7,614)$ | $(\$ 8,347)$ | $(\$ 7,895)$ | $(\$ 6,178)$ | $(\$ 7,007)$ | $(\$ 44,675)$ |
| $\underline{\$ 27,567}$ | $\underline{\$ 27,494}$ | $\underline{\$ 30,142}$ | $\underline{\$ 28,509}$ | $\underline{\$ 22,310}$ | $\underline{\$ 25,301}$ | $\underline{\$ 161,324}$ |
| $\$ 19,933$ | $\$ 19,880$ | $\$ 21,795$ | $\$ 20,614$ | $\$ 16,132$ | $\$ 18,294$ | $\$ 116,648$ |
| $\underline{7,961,674}$ | $\underline{7,940,598}$ | $\underline{8,705,486}$ | $\underline{8,233,654}$ | $\underline{6,443,461}$ | $\underline{7,307,196}$ | $46,592,069$ |
| $\$ 0.00250$ | $\$ 0.00250$ | $\$ 0.00250$ | $\$ 0.00250$ | $\$ 0.00250$ | $\$ 0.00250$ |  |
| $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ | $\underline{4.591 \%}$ |  |
| $\$ 0.00262$ | $\$ 0.00262$ | $\$ 0.00262$ | $\$ 0.00262$ | $\$ 0.00262$ | $\$ 0.00262$ |  |

MARKET MARKET MARKET MARKET MARKET MARKET

Authorized by NHPUC Order No. in Case No. DE 15-079, dated

## SUMMARY OF LOW-INCOME

## ELECTRIC ASSISTANCE PROGRAM DISCOUNTS

Low-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

| LI-EAP discount Delivery Only; Excludes Supply | LI-EAP discount Fixed Default Service Supply Only | LI-EAP discount Variable Default Service Supply Only |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jun 2015 - Nov 2015 (1) | Jun 2015 - Nov 2015 (2) | Jun-15 (3) | Jul-15 (3) | Aug-15 (3) | Sep-15 (3) | Oct-15 (3) | Nov-15 (3) |
| $(\$ 0.92)$ $(\$ 0.00524)$ $(\$ 0.00569)$ $\$ 0.00000$ | (\$0.00623) <br> (\$0.00623) <br> $\$ 0.00000$ | (\$0.00594) <br> (\$0.00594) <br> $\$ 0.00000$ | (\$0.00660) <br> (\$0.00660) <br> $\$ 0.00000$ | (\$0.00591) <br> (\$0.00591) <br> $\$ 0.00000$ | (\$0.00555) <br> (\$0.00555) <br> $\$ 0.00000$ | (\$0.00574) (\$0.00574) $\$ 0.00000$ | $\begin{aligned} & (\$ 0.00759) \\ & (\$ 0.00759) \\ & \$ 0.00000 \\ & \end{aligned}$ |
| $\begin{gathered} (\$ 2.36) \\ (\$ 0.01340) \\ (\$ 0.01455) \\ \$ 0.00000 \\ \hline \end{gathered}$ | (\$0.01592) <br> (\$0.01592) <br> $\$ 0.00000$ | (\$0.01519) (\$0.01519) <br> $\$ 0.00000$ | (\$0.01687) <br> (\$0.01687) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.01509) \\ & (\$ 0.01509) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.01419) \\ & (\$ 0.01419) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | (\$0.01468) <br> (\$0.01468) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.01941) \\ & (\$ 0.01941) \\ & \$ 0.00000 \\ & \end{aligned}$ |
| $\begin{gathered} (\$ 3.80) \\ (\$ 0.02155) \\ (\$ 0.02340) \\ \$ 0.00000 \\ \hline \end{gathered}$ | (\$0.02561) <br> (\$0.02561) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.02443) \\ & (\$ 0.02443) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.02713) \\ & (\$ 0.02713) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.02428) \\ & (\$ 0.02428) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.02283) \\ & (\$ 0.02283) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.02361) \\ & (\$ 0.02361) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.03122) \\ & (\$ 0.03122) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ |
| $\begin{gathered} (\$ 5.44) \\ \\ (\$ 0.03087) \\ (\$ 0.03352) \\ \$ 0.00000 \end{gathered}$ | (\$0.03668) <br> (\$0.03668) <br> $\$ 0.00000$ | (\$0.03500) <br> (\$0.03500) <br> $\$ 0.00000$ | (\$0.03886) <br> (\$0.03886) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.03478) \\ & (\$ 0.03478) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.03271) \\ & (\$ 0.03271) \\ & \$ 0.00000 \end{aligned}$ | (\$0.03382) <br> (\$0.03382) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.04472) \\ & (\$ 0.04472) \\ & \$ 0.00000 \end{aligned}$ |
| $\begin{gathered} (\$ 7.91) \\ (\$ 0.04485) \\ (\$ 0.04870) \\ \$ 0.00000 \end{gathered}$ | (\$0.05329) <br> (\$0.05329) <br> $\$ 0.00000$ | (\$0.05084) <br> (\$0.05084) <br> $\$ 0.00000$ | (\$0.05646) <br> (\$0.05646) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.05054) \\ & (\$ 0.05054) \\ & \$ 0.00000 \end{aligned}$ | $\begin{aligned} & (\$ 0.04752) \\ & (\$ 0.04752) \\ & \$ 0.00000 \end{aligned}$ | (\$0.04914) <br> (\$0.04914) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.06496) \\ & (\$ 0.06496) \\ & \$ 0.00000 \end{aligned}$ |

(1) Discount calculated using total utility charges from Page 4 (excluding the Electricity Consumption Tax) multiplied by the appropriate discount. These figures exclude default service and are applicable to customers choosing a Competitive Supplier or self-supply. Customers taking default service from the Company would receive these discounts plus the appropriate discount applicable to default service supply.
(2) Discount calculated using Non-G1 class (Residential) Fixed Default Service Rate multiplied by the appropriate discount. These figures exclude delivery.
(3) Discount calculated using Non-G1 class (Residential) Variable Default Service Rate, for the applicable month, multiplied by the appropriate discount. These figures exclude delivery.
(4) Tier 1 was eliminated by Order No. 25,200 in DE 10-192 dated March 4, 2011
(5) Discounts effective May 1, 2014 and in effect for 24 months in accordance with Order No. 25-643 in DE 14-078. UES received a waiver to implement these on May 1, 2014.

Authorized by NHPUC Order No. in Case No. DE 15-079, dated

NHPUC No. 3 - Electricity Delivery Unitil Energy Systems, Inc.

Thirty-First Revised Page 6
Superseding Thirtieth Revised Page 6

## SUMMARY OF LOW-INCOME <br> ELECTRIC ASSISTANCE PROGRAM DISCOUNTS

Lew-Income Electric Assistance Program (H-EAP) Discounts for Eligible Customers

|  |  |  |  | LI-EAP discount Delivery Only; Excludes Supply | LI-EAP discount <br> Fixed Default Service <br> Supply Only | LI-EAP discount Variable Default Service Supply Only |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier $1(4)$ | Percentage of Federal Poverty Guidelines N/A | Discount (5) <br> N/A | Blocks | Dec 2014-May 2015 (1) | Dec 2014-May 2015 (2) | Dec-14 (3) | Łan-15(3) | Feb-15 (3) | Mar-15 (3) | Apr-15 (3) | May-15 (3) |
| $z$ | 151-175 | 9\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $(\$ 0.92)$ $(\$ 0.00524)$ $(\$ 0.00569)$ $\$ 0.00000$ | (\$0.01399) (\$0.01399) $\$ 0.00000$ | (\$0.01579) (\$0.01579) $\$ 0.00000$ | (\$0.01985) <br> (\$0.01985) <br> $\$ 0.00000$ | (\$0.01857) <br> (\$0.01857) <br> $\$ 0.00000$ | (\$0.01204) (\$0.01204) $\$ 0.00000$ | $\begin{aligned} & (\$ 0.00735) \\ & (\$ 0.00735) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | (\$0.00604) ( $\$ 0.00604$ ) $\$ 0.00000$ |
| 3 | 126-150 | 23\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $\begin{aligned} & (\$ 2.36) \\ & (\$ 0.01340) \\ & (\$ 0.01455) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.03575) \\ & (\$ 0.03575) \\ & \$ 0.00000 \end{aligned}$ | (\$0.04034) <br> (\$0.04034) <br> $\$ 0.00000$ | (\$0.05073) <br> (\$0.05073) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.04745) \\ & (\$ 0.04745) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | (\$0.03078) <br> (\$0.03078) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.01879) \\ & (\$ 0.01879) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.01545) \\ & (\$ 0.01545) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ |
| 4 | 101-125 | 37\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $\begin{gathered} (\$ 3.80) \\ (\$ 0.02155) \\ (\$ 0.02340) \\ \$ 0.00000 \\ \hline \end{gathered}$ | $\begin{aligned} & (\$ 0.05751) \\ & (\$ 0.05751) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | (\$0.06489) (\$0.06489) $\$ 0.00000$ | $\begin{aligned} & (\$ 0.08161) \\ & (\$ 0.08161) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.07634) \\ & (\$ 0.07634) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.04951) \\ & (\$ 0.04951) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.03023) \\ & (\$ 0.03023) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | (\$0.02485) <br> ( $\$ 0.02485$ ) <br> $\$ 0.00000$ |
| 5 | 76-100 | 53\% | Gustomer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $(\$ 5.44)$ $(\$ 0.03087)$ $(\$ 0.03352)$ $\$ 0.00000$ | (\$0.08238) <br> (\$0.08238) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.09296) \\ & (\$ 0.09296) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | (\$0.11690) <br> (\$0.11690) <br> $\$ 0.00000$ | (\$0.10935) <br> (\$0.10935) <br> $\$ 0.00000$ | $\begin{aligned} & (\$ 0.07092) \\ & (\$ 0.07092) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | (\$0.04331) <br> (\$0.04331) <br> $\$ 0.00000$ | (\$0.03559) <br> ( $\$ 0.03559$ ) <br> $\$ 0.00000$ |
| 6 | 0.75 | 77\% | Customer Charge <br> First 250 kWh <br> Next 500 kWh <br> Excess 750 kWh | $\begin{gathered} (\$ 7.91) \\ (\$ 0.04485) \\ (\$ 0.04870) \\ \$ 0.00000 \end{gathered}$ | $\begin{aligned} & (\$ 0.11969) \\ & (\$ 0.11969) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.13505) \\ & (\$ 0.13505) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.16983) \\ & (\$ 0.16983) \end{aligned}$ $\$ 0.00000$ | $\begin{aligned} & (\$ 0.15887) \\ & (\$ 0.15887) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.10304) \\ & (\$ 0.10304) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.06292) \\ & (\$ 0.06292) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ | $\begin{aligned} & (\$ 0.05171) \\ & (\$ 0.05171) \\ & \$ 0.00000 \\ & \hline \end{aligned}$ |

(1) Discount calculated using total utility charges from Page 4 (excluding the Electricity Consumption Tax) multiplied by the appropriate discount. These figures exclude default service and are applicable to customers choosing a Competitive Supplier or self-supply. Customers taking default service from the Company would receive these discounts plus the appropriate discount applicable to default service supply.
(2) Discount calculated using Non-G1 class (Residential) Fixed Default Service Rate multiplied by the appropriate discount. These figures exclude delivery.
(3) Discount calculated using Non-G1 class (Residential) Variable Default Service Rate, for the applicable month, multiplied by the appropriate discount. These figures exclude delivery,
(4) Tier 1 was eliminated by Order No. 25,200 in DE 10-192 dated March 4,2011.
(5) Discounts effective May 1, 2014 and in effect for 24 months in accordance with Order No. 25-643 in DE 14-078. UES received a waiver to implement these on May 1,2014

Authorized by NHPUC Order No. 25,720 in Case No. DE 14-061, dated October 3, 2014

## AVAILABILITY

This Schedule is for energy supply service only. Customers taking service hereunder must also take service under one of the Company's Delivery Service Schedules.

Default Service shall be available under this Schedule to all Customers, including Customers that return to utility-provided energy supply service after receiving energy supply service from a Competitive Supplier or self-supply (available to Market Participant End Users as described in NHPUC Order No. 24,172 ), or those Customers whose energy to be provided by a Competitive Supplier or self-supply does not reach the Company's distribution system for any reason.

## CHARACTER OF SERVICE

Electricity will be supplied with the same characteristics as specified in the applicable Delivery Service Schedules.

## DEFAULT SERVICE CHARGE

The Default Service Charges ("DSC") for each class are specified on Page 74 for the Non-G1 class and Page 75 for the G1 class, Calculation of the Default Service Charge.

## DEFAULT SERVICE CHARGE RECONCILIATION

The DSC shall be calculated separately for the Non-G1 (all classes except G1) and the G1 classes. The DSC for each class shall consist of two separate components, a Power Supply Charge and a Renewable Portfolio Standard (RPS) charge. The Power Supply Charge will be comprised of GIS support payments, internal company administrative costs, supply-related working capital, external company legal and administrative costs, and a provision for uncollectible accounts attributed to Default Service, and effective July 1, 2014, \$10,000 per year associated with the NHPUC regulatory assessment, plus wholesale supplier charges. For the Non-G1 class, the Power Supply Charge shall be based on a forecast of all Power Supply costs, and shall include an annual reconciliation with interest for any over- or under-recoveries occurring in the prior period. Effective December 1, 2013, $t$ The wholesale supplier charge component of the Non-G1 class Power Supply Charge will be determined separately for Domestic (D) customers and for Regular General and Outdoor Lighting (G2, OL) customers. FEffective November 1, 2012, for the G1 class, the Power Supply Charge shall be based on wholesale supplier charges which will be determined at the end of each month, plus a forecast of all remaining Power Supply costs, and shall include an annual reconciliation with interest for any over- or under-recoveries occurring in the prior period.

The RPS Charge for each class shall be based on a forecast of the costs to comply with RPS and shall include an annual reconciliation with interest for any over- or under-recoveries occurring in the prior period.

The DSC for the Non-G1 class will be calculated on a six month basis and shall be offered as a fixed charge or as a variable charge, as provided below. The G1 class DSC will also be established on a six month basis, with the wholesale supplier charge component of the Power

Authorized by NHPUC Order No. 25,415-in Case No. DE 12-003 dated September 21, 2012
Issued: September 14, 2012April 3, 2015
Issued by: Mark H. Collin Effective: November 1, 2012June 1, 2015

Unitil Energy Systems, Inc.
Calculation of Non-G1 Class Default Service Power Supply Charge

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Residential Class
Reconciliation (1)
Total Costs (Page 5)
```

3 Reconciliation plus Total Costs (L.1 + L.2)
kWh Purchases
5 Total, Before Losses (L. 3 / L.4)
6 Losses
7 Total Retail Rate - Residential Variable Power Supply Charge (L.5 * (1+L.6))
Total Retail Rate - Residential Fixed Power Supply Charge (L. 5 * (1+L.6))

## G2 and OL Class

9 Reconciliation (1)
10 Total Costs (Page 5)
11 Reconciliation plus Total Costs (L. $9+$ L.10)
12 kWh Purchases
13 Total, Before Losses (L. 11 / L.12)
14 Losses
15 Total Retail Rate - G2 and OL Variable Power Supply Charge (L.13 * (1+L.14)) 6 Total Retail Rate - G2 and OL Fixed Power Supply Charge (L. 13 * ( $1+\mathrm{L} .14$ ))
$\begin{gathered}\text { Jun-15 } \\ \text { Estimated }\end{gathered}$

| $(\$ 18,864)$ | $(\$ 22,600)$ | $(\$ 23,102)$ | $(\$ 17,510)$ | $(\$ 16,730)$ | $(\$ 17,886)$ | $(\$ 116,693)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 2,407,818$ | $\$ 3,212,457$ | $\underline{\$ 2,930,915}$ | $\underline{\$ 2,085,067}$ | $\underline{\$ 2,062,232}$ | $\underline{\$ 2,933,915}$ | $\underline{\$ 15,632,402}$ |
| $\$ 2,388,954$ | $\$ 3,189,856$ | $\$ 2,907,812$ | $\$ 2,067,556$ | $\$ 2,045,502$ | $\$ 2,916,029$ | $\$ 15,515,709$ |
| $\underline{39,812,701}$ | $\underline{47,698,841}$ | $\underline{48,758,244}$ | $\underline{36,955,383}$ | $\underline{35,309,306}$ | $\underline{37,749,093}$ | $\underline{246,283,568}$ |
| $\mathbf{\$ 0 . 0 6 0 0 0}$ | $\$ 0.06687$ | $\$ 0.05964$ | $\$ 0.05595$ | $\$ 0.05793$ | $\$ 0.07725$ | $\$ 0.06300$ |
| $\underline{6.40 \%}$ | $\underline{6.40 \%}$ | $\underline{6.40 \%}$ | $\underline{6.40 \%}$ | $\underline{6.40 \%}$ | $\underline{6.40 \%}$ | $\underline{6.40 \%}$ |
| $\$ 0.06385$ | $\$ 0.07115$ | $\$ 0.06345$ | $\$ 0.05953$ | $\$ 0.06164$ | $\$ 0.08219$ |  |
|  |  |  |  |  |  | $\$ 0.06703$ |
|  |  |  |  |  |  |  |
| $(\$ 9,261)$ | $(\$ 11,431)$ | $(\$ 11,298)$ | $(\$ 9,897)$ | $(\$ 8,395)$ | $(\$ 8,371)$ | $(\$ 58,653)$ |

(1) Balance as of February 28, 2015 modified, as detailed below, to include the reconciliation of estimated costs and revenues for March, April and May 2015. Figure is then allocated between rate periods (June-November 2015 and December 2015-May 2016) and rate classes (Residential and G2/OL), and then to each month, June through November 2015, on equal per kWh basis.
a February 28, 2015 balance - Schedule LSM-2, Page 2
$b$ less: Estimated remaining prior period reconciliation - Mar, Apr, May 2015
c Estimated costs - Mar, Apr, May 2015 as filed in DE 14-061
d Estimated revenue-Mar, Apr, May 2015
$e$ line c-line d
$f$ Reconciliation for June 1, 2015-May 31, 2016 (line a + line e)
$g$ Rate period: June-November 2015
h Rate period: December 2015-May 2016
$i$ Total
\$8,154,522
\$14,407,011
$\$ 22,915,553$
(\$8,508,543)
(\$354,020)
$\left.\begin{array}{ccc}\begin{array}{c}\text { Non-G1 total } \\ \text { kWh purchases }\end{array} & \% \text { per period }\end{array} \begin{array}{c}\text { Reconciliation } \\ \text { per period }\end{array}\right)$

Unitil Energy Systems, Inc.
Reconciliation of Non-G1 Class Power Supply Charge Costs and Revenues

Schedule LSM-2
Page 2 of 6


|  |  | Calculation of Working Capital plier Charges and GIS Support Payments |  |  |  |  |  | (g) | (h) | (i) | (j) | (k) | (I) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (a) | (b) | (c) | (d) | (e) | (f) |  |  |  |  |  |  |
|  |  | Total Non-G1 Class DS Supplier Charges | GIS Support Payments | Number of Days of Lag / 365 (1) | Working Capital Requirement $\left((a+b)^{*} c\right)$ | Prime Rate | Supply <br> Related <br> Working <br> Capital (d *e) | Provision for Uncollected Accounts | Internal <br> Company Administrative Costs | Legal Charges | Consulting Outside Service Charges | DSC Adjustment per DE 11-105 <br> (2) | $\begin{gathered} \text { Total Costs } \\ (\text { sum } \mathrm{a}+\mathrm{b}+\mathrm{f}+ \\ \mathrm{g}+\mathrm{h}+\mathrm{i}+\mathrm{j}+\mathrm{k}) \end{gathered}$ |
|  | Mar-14 |  | \$625 | 4.39\% |  | 3.25\% |  |  | \$2,190 | \$0 | \$0 | \$41,314 | \$4,201,972 |
|  | Apr-14 |  | \$526 | 4.39\% |  | 3.25\% |  |  | \$2,190 | \$351 | \$0 | \$41,314 | \$2,999,853 |
|  | May-14 |  | \$585 | 4.39\% |  | 3.25\% |  |  | \$2,190 | \$425 | \$0 | \$41,314 | \$2,721,088 |
| 8 | Jun-14 |  | \$436 | 2.05\% |  | 3.25\% |  |  | \$2,190 | \$0 | \$0 | \$41,314 | \$4,607,133 |
| O | Jul-14 |  | \$432 | 2.05\% |  | 3.25\% |  |  | \$2,190 | \$0 | \$0 | \$41,314 | \$5,312,973 |
| $\stackrel{+}{+}$ | Aug-14 |  | \$1,287 | 2.05\% |  | 3.25\% |  |  | \$2,190 | \$0 | \$0 | \$41,314 | \$4,680,946 |
|  | Sep-14 |  | \$597 | 2.05\% |  | 3.25\% |  |  | \$2,190 | \$0 | \$0 | \$41,314 | \$3,491,525 |
|  | Oct-14 |  | \$525 | 2.05\% |  | 3.25\% |  |  | \$2,190 | \$0 | \$0 | \$41,314 | \$3,272,539 |
|  | Nov-14 |  | \$528 | 2.05\% |  | 3.25\% |  |  | \$2,190 | \$0 | \$0 | \$41,314 | \$3,366,995 |
|  | Dec-14 |  | \$454 | 2.05\% |  | 3.25\% |  |  | \$2,303 | \$519 | \$0 | \$41,314 | \$11,689,817 |
|  | Jan-15 |  | \$481 | 2.05\% |  | 3.25\% |  |  | \$2,303 | \$0 | \$0 | \$41,314 | \$11,661,775 |
|  | Feb-15 |  | \$568 | 2.05\% |  | 3.25\% |  |  | \$2,303 | \$408 | \$0 | \$41,314 | \$13,464,925 |
|  | Total |  | \$7,042 |  |  |  |  |  | \$26,616 | \$1,703 | \$0 | \$495,773 | \$71,471,542 |

 22 of 23, DE 13-079 filed April 5, 2013.
 Page 22 of 23, DE 14-061 filed April 4, 2014.
(2) Details provided on Schedule LSM-2, Page 6

Non-G1 Class Default Service Power Supply Charge Revenue
Page 4 of 6

|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (k) | (1) | (m) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total <br> Residential <br> Class Billed <br> Default Service <br> kWh (1) | Unbilled Factor <br> (2) | Residential Class Unbilled kWh (a*b) | Effective Fixed Power Supply Charge | Residential Class Unbilled Power Supply Charge Revenue (c *d) | Total G2/OL Class Billed Default Service kWh (1) | Unbilled Factor <br> (2) | G2/OL Class Unbilled kWh ( $\mathrm{f} * \mathrm{~g}$ ) | Effective Fixed Power Supply Charge | G2/OL Class Unbilled Power Supply Charge Revenue ( h * i) | Reversal of prior month unbilled | Total Billed NonG1 Class Power Supply Charge Revenue (1) | Total Revenue $(e+j+k+l)$ |
|  | Mar-14 | 40,468,797 | 68.19\% | 27,593,656 | \$0.08978 | \$2,477,358 | 19,342,845 | 68.19\% | 13,188,923 | \$0.08438 | \$1,112,881 | (\$3,061,477) | \$5,289,091 | \$5,817,854 |
|  | Apr-14 | 35,022,260 | 58.87\% | 20,616,509 | \$0.08978 | \$1,850,950 | 17,276,065 | 58.87\% | 10,169,879 | \$0.08438 | \$858,134 | (\$3,590,240) | \$4,550,304 | \$3,669,148 |
|  | May-14 | 30,703,059 | 61.47\% | 18,873,347 | \$0.08978 | \$1,694,449 | 16,393,319 | 61.47\% | 10,077,068 | \$0.08438 | \$850,303 | (\$2,709,085) | \$4,074,074 | \$3,909,741 |
|  | Jun-14 | 31,000,997 | 74.30\% | 23,034,247 | \$0.08205 | \$1,889,960 | 17,100,658 | 74.30\% | 12,706,068 | \$0.07749 | \$984,593 | (\$2,544,752) | \$4,056,626 | \$4,386,427 |
|  | Jul-14 | 41,924,108 | 59.73\% | 25,039,862 | \$0.08205 | \$2,054,521 | 20,819,672 | 59.73\% | 12,434,891 | \$0.07749 | \$963,580 | (\$2,874,553) | \$5,076,026 | \$5,219,573 |
|  | Aug-14 | 42,146,212 | 50.21\% | 21,161,491 | \$0.08205 | \$1,736,300 | 21,335,691 | 50.21\% | 10,712,588 | \$0.07749 | \$830,118 | (\$3,018,100) | \$5,118,400 | \$4,666,718 |
|  | Sep-14 | 38,243,820 | 44.77\% | 17,120,718 | \$0.08205 | \$1,404,755 | 19,778,242 | 44.77\% | 8,854,181 | \$0.07749 | \$686,110 | $(\$ 2,566,419)$ | \$4,650,950 | \$4,175,397 |
|  | Oct-14 | 30,136,124 | 59.92\% | 18,057,659 | \$0.08205 | \$1,481,631 | 16,662,299 | 59.92\% | 9,984,101 | \$0.07749 | \$773,668 | (\$2,090,865) | \$3,729,472 | \$3,893,905 |
|  | Nov-14 | 31,914,144 | 62.55\% | 19,962,359 | \$0.08205 | \$1,637,912 | 15,613,417 | 62.55\% | 9,766,222 | \$0.07749 | \$756,785 | (\$2,255,299) | \$3,825,085 | \$3,964,482 |
|  | Dec-14 | 39,369,189 | 53.59\% | 21,097,073 | \$0.15129 | \$3,191,776 | 17,463,229 | 53.59\% | 9,358,156 | \$0.14850 | \$1,389,686 | (\$2,394,696) | \$6,428,452 | \$8,615,219 |
|  | Jan-15 | 43,885,955 | 50.64\% | 22,224,577 | \$0.15129 | \$3,362,356 | 18,189,508 | 50.64\% | 9,211,469 | \$0.14850 | \$1,367,903 | (\$4,581,462) | \$9,498,759 | \$9,647,557 |
| $\begin{aligned} & \mathrm{O} \\ & \hline \underset{\infty}{\circ} \end{aligned}$ | Feb-15 | 41,714,446 | 48.20\% | 20,108,341 | \$0.15129 | \$3,042,191 | 17,150,770 | 48.20\% | 8,267,484 | \$0.14850 | \$1,227,721 | (\$4,730,259) | \$9,070,315 | \$8,609,968 |
|  | Total | $446,529,112$ |  |  |  | \$25,824,159 | $\underline{217,125,716}$ |  |  |  | \$11,801,484 | (\$36,417,208) | \$65,367,554 | \$66,575,989 |
| (1) ${ }^{\text {Per billing system }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | Non-G1 Class Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Mar-14 | 74,838,159 | 51,028,412 | 68.19\% |
| Apr-14 | 67,427,479 | 39,692,448 | 58.87\% |
| May-14 | 62,122,089 | 38,186,806 | 61.47\% |
| Jun-14 | 63,657,942 | 47,298,890 | 74.30\% |
| Jul-14 | 81,719,724 | 48,808,447 | 59.73\% |
| Aug-14 | 82,396,926 | 41,371,258 | 50.21\% |
| Sep-14 | 75,486,536 | 33,793,269 | 44.77\% |
| Oct-14 | 61,603,839 | 36,913,212 | 59.92\% |
| Nov-14 | 62,560,986 | 39,132,017 | 62.55\% |
| Dec-14 | 74,089,724 | 39,703,036 | 53.59\% |
| Jan-15 | 81,160,817 | 41,101,186 | 50.64\% |
| Feb-15 | 78,394,318 | 37,789,779 | 48.20\% |


|  | Calculation of Working Capital <br> Supplier Charges and GIS Support Payments |  |  |  |  |  | （g） | （h） | （i） | （j） | （k） | （1） | （m） | （n） | （0） | （p） | （9） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | （a） | （b） | （c） | （d） | （e） | ${ }^{(f)}$ |  |  |  |  |  |  |  |  |  |  |  |
|  | Non－G1 Class （Residential） DS Supplier Charges（1） | Non－G1 Class （G2 and OL） DS Supplier Charges（1） | GIS Support Payments | $\begin{gathered} \begin{array}{c} \text { Number of } \\ \text { Days of Lag / } \\ 365(2) \\ \hline \end{array} ⿳ ⺈ ⿴ 囗 十 一 ~=~ \end{gathered}$ | Working Capital Requirement $\left((a+b+c)^{*} d\right)$ | Prime Rate | Supply Related Working Capital $\qquad$ | Provision for Uncollected Accounts | Internal <br> Company Administrative Costs | Legal Charges | $\begin{gathered} \text { Consulting } \\ \text { Outside Service } \\ \text { Charges } \\ \hline \end{gathered}$ | Default Service Portion of the annual PUC Assessment | $\begin{aligned} & \text { DSC Adjustment } \\ & \text { per DE 11-105 } \\ & \text { (3) } \end{aligned}$ | Non－G1 Class （Residential）DS Supplier Charges （col．a） | Non－G1 Class （G2 and OL）DS Supplier Charges （col．b） | Total Remaining Costs（sum col．c $+g+h+i+j+k$ $+1+m)$ | $\begin{aligned} & \text { Total All Costs } \\ & (\text { sum col. } \mathrm{n}+\mathrm{o} \\ & +\mathrm{p}) \end{aligned}$ |
| Jun－15 |  |  | \＄463 | 6．50\％ |  | 3．25\％ |  |  | \＄2，303 | \＄0 | \＄0 | \＄739 | \＄41，314 |  |  |  | \＄3，571，988 |
| Jul－15 |  |  | \＄547 | 6．50\％ |  | 3．25\％ |  |  | \＄2，303 | \＄0 | \＄0 | \＄739 | \＄41，314 |  |  |  | \＄4，866，748 |
| Aug－15 |  |  | \＄661 | 6．50\％ |  | 3．25\％ |  |  | \＄2，303 | \＄0 | \＄0 | \＄739 | \＄41，314 |  |  |  | \＄4，386，066 |
| Sep－15 |  |  | \＄669 | 6．50\％ |  | 3．25\％ |  |  | \＄2，303 | \＄0 | \＄0 | \＄739 | \＄41，314 |  |  |  | \＄3，302，359 |
| Oct－15 |  |  | \＄533 | 6．50\％ |  | 3．25\％ |  |  | \＄2，303 | \＄0 | \＄0 | \＄739 | \＄41，314 |  |  |  | \＄3，108，095 |
| Nov－15 |  |  | \＄488 | 6．50\％ |  | 3．25\％ |  |  | \＄2，303 | \＄0 | \＄0 | \＄739 | $\stackrel{\$ 41,314}{\$ 247886}$ |  |  |  | $\stackrel{\$ 4,337,121}{\$ 23,572,378}$ |
| Total |  |  | \＄3，361 |  |  |  |  |  | \＄13，821 | \＄0 | \＄0 | \＄4，433 | \＄247，886 |  |  |  | \＄23，572，378 |

To

|  | Non－G1 Class （Residential） DS Supplier Charges（col．a） | Allocation of Remaining Costs（col．o） to Residential Class（4） | Total Non－G1 Class <br> （Residential） Power Supply Charges | Non－G1 Class （ G 2 and OL ） DS Supplier Charges（col． b） | Allocation of Remaining Costs（col．o） to G2 and OL Class（4） | Total Non－G1 Class（G2 and <br> OL）Power Supply Charges |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | （i） | （i） | （iii）$=$（ i$)+$（ii） | （iv） | （v） | （vi）$=($ iv $)+(\mathrm{v})$ |
| Jun－15 |  |  | \＄2，407，818 |  |  | \＄1，164，171 |
| Jul－15 |  |  | \＄3，212，457 |  |  | \＄1，654，291 |
| Aug－15 |  |  | \＄2，930，915 |  |  | \＄1，455，151 |
| Sep－15 |  |  | \＄2，085，067 |  |  | \＄1，217，293 |
| Oct－15 |  |  | \＄2，062，232 |  |  | \＄1，045，863 |
| Nov－15 |  |  | \＄2，933，915 |  |  | \＄1，403，207 |
| Total |  |  | \＄15，632，402 |  |  | \＄7，939，975 |

（1）Estimates based on monthly average wholesale rate times estimated monthly purchases．
（2）Number of days lag equals 23.71 ．Calculated using revenue lag of 55.15 days less cost lead of 31.44 days．Revenue lag per Schedule BC－1，Page 4 of 23 and cost lead per Schedule BC－1，Page 22 of 23 ，DE $15-079$ filed April 3 ， 2015 ．
（4）Remaining Costs（column o）allocated between the Residential Class and the G2 and Outdoor Lighting Class based on estimated monthly kWh purchases，as shown below：

|  | Estimated kWh Purchases－ Residential Class | Estimated kWh <br> Purchases－G2 and OL Class | Total Non－G1 Class kWh Purchases | Residential Class kWh Purchases／ Total Non－G1 Class kWh Purchases | G2 and OL Class kWh Purchases／ Total Non－G1 Class kWh Purchases |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jun－15 | 39，812，701 | 19，543，351 | 59，356，052 | 67．1\％ | 32．9\％ |
| Jul－15 | 47，698，841 | 24，122，501 | 71，821，342 | 66．4\％ | 33．6\％ |
| Aug－15 | 48，758，244 | 23，842，757 | 72，601，001 | 67．2\％ | 32．8\％ |
| Sep－15 | 36，955，383 | 20，886，551 | 57，841，934 | 63．9\％ | 36．1\％ |
| Oct－15 | 35，309，306 | 17，716，054 | 53，025，360 | 66．6\％ | 33．4\％ |
| Nov－15 | 37，749，093 | 17，665，628 | 55，414，721 | 68．1\％ | 31．9\％ |
| Total | 246，283，568 | 123，776，842 | 370，060，410 |  |  |


|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Beginning <br> Balance- <br> NonG1 DS <br> Customer Billing <br> Adjustment | Total Revenue | Ending Balance Before Interest $(a-b)$ | Average Monthly <br> Balance ((a+c)/2) | Interest Rate | Number of Days / Month | $\begin{gathered} \text { Computed } \\ \text { Interest } \\ \hline \end{gathered}$ | Ending Balance with Interest ( $\mathrm{c}+\mathrm{g}$ ) |
| Jun-12 | Actual | \$1,152,493 |  | \$1,152,493 | \$1,152,493 | 3.25\% | 30 | \$3,070 | \$1,155,563 |
| Jul-12 | Actual | \$1,155,563 |  | \$1,155,563 | \$1,155,563 | 3.25\% | 31 | \$3,181 | \$1,158,744 |
| Aug-12 | Actual | \$1,158,744 |  | \$1,158,744 | \$1,158,744 | 3.25\% | 31 | \$3,190 | \$1,161,934 |
| Sep-12 | Actual | \$1,161,934 |  | \$1,161,934 | \$1,161,934 | 3.25\% | 30 | \$3,095 | \$1,165,029 |
| Oct-12 | Actual | \$1,165,029 |  | \$1,165,029 | \$1,165,029 | 3.25\% | 31 | \$3,207 | \$1,168,236 |
| Nov-12 | Actual | \$1,168,236 |  | \$1,168,236 | \$1,168,236 | 3.25\% | 30 | \$3,112 | \$1,171,348 |
| Dec-12 | Actual | \$1,171,348 |  | \$1,171,348 | \$1,171,348 | 3.25\% | 31 | \$3,224 | \$1,174,573 |
| Jan-13 | Actual | \$1,174,573 |  | \$1,174,573 | \$1,174,573 | 3.25\% | 31 | \$3,242 | \$1,177,815 |
| Feb-13 | Actual | \$1,177,815 |  | \$1,177,815 | \$1,177,815 | 3.25\% | 28 | \$2,936 | \$1,180,751 |
| Mar-13 | Actual | \$1,180,751 |  | \$1,180,751 | \$1,180,751 | 3.25\% | 31 | \$3,259 | \$1,184,011 |
| Apr-13 | Actual | \$1,184,011 |  | \$1,184,011 | \$1,184,011 | 3.25\% | 30 | \$3,163 | \$1,187,173 |
| May-13 | Actual | \$1,187,173 |  | \$1,187,173 | \$1,187,173 | 3.25\% | 31 | \$3,277 | \$1,190,450 |
| Jun-13 | Actual | \$1,190,450 | \$41,314 | \$1,149,136 | \$1,169,793 | 3.25\% | 30 | \$3,125 | \$1,152,261 |
| Jul-13 | Actual | \$1,152,261 | \$41,314 | \$1,110,946 | \$1,131,604 | 3.25\% | 31 | \$3,124 | \$1,114,070 |
| Aug-13 | Actual | \$1,114,070 | \$41,314 | \$1,072,755 | \$1,093,413 | 3.25\% | 31 | \$3,018 | \$1,075,774 |
| Sep-13 | Actual | \$1,075,774 | \$41,314 | \$1,034,459 | \$1,055,116 | 3.25\% | 30 | \$2,818 | \$1,037,278 |
| Oct-13 | Actual | \$1,037,278 | \$41,314 | \$995,963 | \$1,016,620 | 3.25\% | 31 | \$2,806 | \$998,769 |
| Nov-13 | Actual | \$998,769 | \$41,314 | \$957,455 | \$978,112 | 3.25\% | 30 | \$2,613 | \$960,068 |
| Total Dec-12 to Nov-13 |  |  | \$247,886 |  |  |  |  | \$36,606 |  |


| Dec-13 | Actual | \$960,068 | \$41,314 | \$918,753 | \$939,411 | 3.25\% | 31 | \$2,593 | \$921,346 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jan-14 | Actual | \$921,346 | \$41,314 | \$880,032 | \$900,689 | 3.25\% | 31 | \$2,486 | \$882,518 |
| Feb-14 | Actual | \$882,518 | \$41,314 | \$841,204 | \$861,861 | 3.25\% | 28 | \$2,149 | \$843,352 |
| Mar-14 | Actual | \$843,352 | \$41,314 | \$802,038 | \$822,695 | 3.25\% | 31 | \$2,271 | \$804,309 |
| Apr-14 | Actual | \$804,309 | \$41,314 | \$762,994 | \$783,652 | 3.25\% | 30 | \$2,093 | \$765,088 |
| May-14 | Actual | \$765,088 | \$41,314 | \$723,773 | \$744,431 | 3.25\% | 31 | \$2,055 | \$725,828 |
| Jun-14 | Actual | \$725,828 | \$41,314 | \$684,514 | \$705,171 | 3.25\% | 30 | \$1,884 | \$686,397 |
| Jul-14 | Actual | \$686,397 | \$41,314 | \$645,083 | \$665,740 | 3.25\% | 31 | \$1,838 | \$646,921 |
| Aug-14 | Actual | \$646,921 | \$41,314 | \$605,606 | \$626,264 | 3.25\% | 31 | \$1,729 | \$607,335 |
| Sep-14 | Actual | \$607,335 | \$41,314 | \$566,021 | \$586,678 | 3.25\% | 30 | \$1,567 | \$567,588 |
| Oct-14 | Actual | \$567,588 | \$41,314 | \$526,273 | \$546,930 | 3.25\% | 31 | \$1,510 | \$527,783 |
| Nov-14 | Actual | \$527,783 | \$41,314 | \$486,469 | \$507,126 | 3.25\% | 30 | \$1,355 | \$487,823 |
| Total Dec-13 to Nov-14 |  |  | \$495,773 |  |  |  |  | \$23,528 |  |
| Dec-14 | Actual | \$487,823 | \$41,314 | \$446,509 | \$467,166 | 3.25\% | 31 | \$1,290 | \$447,798 |
| Jan-15 | Actual | \$447,798 | \$41,314 | \$406,484 | \$427,141 | 3.25\% | 31 | \$1,179 | \$407,663 |
| Feb-15 | Actual | \$407,663 | \$41,314 | \$366,349 | \$387,006 | 3.25\% | 28 | \$965 | \$367,313 |
| Mar-15 | Estimate | \$367,313 | \$41,314 | \$325,999 | \$346,656 | 3.25\% | 31 | \$957 | \$326,956 |
| Apr-15 | Estimate | \$326,956 | \$41,314 | \$285,641 | \$306,299 | 3.25\% | 30 | \$818 | \$286,460 |
| May-15 | Estimate | \$286,460 | \$41,314 | \$245,145 | \$265,802 | 3.25\% | 31 | \$734 | \$245,879 |
| Jun-15 | Estimate | \$245,879 | \$41,314 | \$204,564 | \$225,222 | 3.25\% | 30 | \$602 | \$205,166 |
| Jul-15 | Estimate | \$205,166 | \$41,314 | \$163,852 | \$184,509 | 3.25\% | 31 | \$509 | \$164,361 |
| Aug-15 | Estimate | \$164,361 | \$41,314 | \$123,047 | \$143,704 | 3.25\% | 31 | \$397 | \$123,443 |
| Sep-15 | Estimate | \$123,443 | \$41,314 | \$82,129 | \$102,786 | 3.25\% | 30 | \$275 | \$82,403 |
| Oct-15 | Estimate | \$82,403 | \$41,314 | \$41,089 | \$61,746 | 3.25\% | 31 | \$170 | \$41,259 |
| Nov-15 | Estimate | \$41,259 | \$41,314 | (\$55) | \$20,602 | 3.25\% | 30 | \$55 | \$0 |
| Total Dec-14 to Nov-15 |  |  | \$495,773 |  |  |  |  | \$7,950 |  |

Unitil Energy Systems, Inc.
Calculation of Non-G1 Class Default Service Renewable Portfolio Standard (RPS) Charge

(1) Balance as of February 28, 2015 modified, as detailed below, to reflect that current rates (through May 31, 2015) include a credit for the overcollection as of February 28 , 2014 and to reflect accruals for RPS. Figure is then allocated between rate periods (June-November 2015 and December 2015-May 2016) and then to each month, June through November 2015, on equal per kWh basis.
a February 28, 2015 actual balance - Schedule LSM-3, Page 2
(\$4,701,524)
b less: Estimated remaining prior period reconciliation - Mar, Apr, May 2015:
$\begin{array}{lr}\text { c Estimated kWh Sales Mar-May } 2015 \\ d & \text { Amount of reconciliation in current RPS Charge }\end{array}$
e
Estimated amount of reconciliation - Mar-May 2015
154,439,622
(\$0.00201)
$(\$ 310,424)$
$f$ plus: Non-G1 Class RPS amounts included in rate filings, Mar 2014-Feb 2015
$g$ less: Non-G1 Class RPS amounts, CY 2014 requirement, purchased
h Net Non-G1 Class RPS amounts included in rate filings, Mar 2014-Feb 2015
i Total reconciliation for June 1, 2015-May 31, 2016 (line a - line e + line h)
j Rate period: June-November 2015
k Rate period: December 2015-May 2016
I Total

| Non-G1 total <br> kWh purchases | $\%$ per period |
| :---: | :---: |
| $370,060,410$ | $49.53 \%$ |
| $\frac{377,147,126}{747,207,537}$ | $50.47 \%$ |

\$3,472,521
\$95,532
\$3,376,989
(\$1,014,111)
Reconciliation
per period $(\$ 502,289)$
(\$511,822)
(\$1,014,111)

Unitil Energy Systems, Inc.
Reconciliation of Non-G1 Class RPS Costs and Revenues

Schedule LSM-3
Page 2 of 5

(1) Includes the Renewable Source Option program balance of (\$314.49), as approved in DE 14-061.

|  |  | (a) | Calculation of Working Capital |  |  |  | Total Costs (sum a + e) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (b) | (c) | (d) | (e) |  |
|  |  |  | Working |  |  |  |
|  |  | Number of | Capital |  |  |  |
|  |  | Days of Lag / | Requirement |  | Supply Related Working |  |
|  |  | Renewable Energy Credits | 365 (1) | (a*b) | Prime Rate | Capital (c * d) |  |
| $\begin{aligned} & \text { O} \\ & \stackrel{\circ}{\circ} \\ & \stackrel{\rightharpoonup}{0} \end{aligned}$ | Mar-14 |  | \$123,204 | (70.75\%) | $(\$ 87,171)$ | 3.25\% | $(\$ 2,833)$ | \$120,371 |
|  | Apr-14 |  | \$9,811 | (70.75\%) | $(\$ 6,941)$ | 3.25\% | (\$226) | \$9,585 |
|  | May-14 |  | \$445,141 | (70.75\%) | (\$314,952) | 3.25\% | $(\$ 10,236)$ | \$434,905 |
|  | Jun-14 |  | \$1,104,486 | (86.89\%) | $(\$ 959,693)$ | 3.25\% | $(\$ 31,190)$ | \$1,073,296 |
|  | Jul-14 | \$18,250 | (86.89\%) | $(\$ 15,858)$ | 3.25\% | (\$515) | \$17,735 |
|  | Aug-14 | \$0 | (86.89\%) | \$0 | 3.25\% | \$0 | \$0 |
|  | Sep-14 | \$2,432 | (86.89\%) | $(\$ 2,113)$ | 3.25\% | (\$69) | \$2,363 |
|  | Oct-14 | \$31,798 | (86.89\%) | $(\$ 27,629)$ | 3.25\% | (\$898) | \$30,900 |
|  | Nov-14 | \$1,830 | (86.89\%) | $(\$ 1,590)$ | 3.25\% | (\$52) | \$1,778 |
|  | Dec-14 | \$0 | (86.89\%) | \$0 | 3.25\% | \$0 | \$0 |
|  | Jan-15 | \$10,746 | (86.89\%) | $(\$ 9,337)$ | 3.25\% | (\$303) | \$10,443 |
|  | Feb-15 | \$30,477 | (86.89\%) | $(\$ 26,481)$ | 3.25\% | (\$861) | \$29,616 |
|  | Total | \$1,778,174 |  |  |  | $(\$ 47,182)$ | \$1,730,991 |

(1) For the months Mar-May 2014, number of days lag equals (258.25). Calculated using revenue lag of 50.75 days less cost lead of 309.00 days. Revenue lag per Schedule KG-1, Page 4 of 23 and cost lead per Schedule KG-1, Page 22 of 23, DE 13-079 filed April 5, 2013.

For the months Jun 2014-May 2015, number of days lage equals (317.15). Calculated using revenue lag of 49.97 days less cost lead of 367.12 days. Revenue lag per Schedule KG-1, Page 4 of 23 and cost lead per Schedule KG-1, Page 22 of 23, DE 14-061 filed April 4, 2014.

Unitil Energy Systems, Inc.
Non-G1 Class Default Service Renewable Portfolio Standard Charge Revenue

|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Non-G1 Class Billed Default Service kWh (1) | Unbilled Factor (2) | Non-G1 Class Unbilled kWh $(\mathrm{a} * \mathrm{~b})$ | Effective Fixed RPS Charge | Non-G1 Class Unbilled RPS Charge Revenue (c * d) | Reversal of prior month unbilled | Total Billed NonG1 Class RPS Charge Revenue (1) | Total Revenue $(e+f+g)$ |
| $\begin{aligned} & \stackrel{\circ}{\circ} \\ & \stackrel{\infty}{\infty} \\ & \underset{\infty}{2} \end{aligned}$ | Mar-14 | 59,811,643 | 68.19\% | 40,782,579 | \$0.00578 | \$235,723 | $(\$ 200,839)$ | \$347,112 | \$381,996 |
|  | Apr-14 | 52,298,325 | 58.87\% | 30,786,388 | \$0.00578 | \$177,945 | $(\$ 235,723)$ | \$303,423 | \$245,645 |
|  | May-14 | 47,096,378 | 61.47\% | 28,950,415 | \$0.00578 | \$167,333 | $(\$ 177,945)$ | \$273,257 | \$262,645 |
|  | Jun-14 | 48,101,655 | 74.30\% | 35,740,316 | \$0.00208 | \$74,340 | $(\$ 167,333)$ | \$210,918 | \$117,924 |
|  | Jul-14 | 62,743,781 | 59.73\% | 37,474,754 | \$0.00208 | \$77,947 | $(\$ 74,340)$ | \$130,880 | \$134,488 |
|  | Aug-14 | 63,481,903 | 50.21\% | 31,874,080 | \$0.00208 | \$66,298 | $(\$ 77,947)$ | \$132,050 | \$120,401 |
|  | Sep-14 | 58,022,062 | 44.77\% | 25,974,899 | \$0.00208 | \$54,028 | $(\$ 66,298)$ | \$120,663 | \$108,392 |
|  | Oct-14 | 46,798,423 | 59.92\% | 28,041,761 | \$0.00208 | \$58,327 | $(\$ 54,028)$ | \$97,344 | \$101,643 |
|  | Nov-14 | 47,527,561 | 62.55\% | 29,728,581 | \$0.00208 | \$61,835 | $(\$ 58,327)$ | \$98,859 | \$102,368 |
|  | Dec-14 | 56,832,417 | 53.59\% | 30,455,229 | \$0.00415 | \$126,389 | $(\$ 61,835)$ | \$168,911 | \$233,464 |
|  | Jan-15 | 62,075,463 | 50.64\% | 31,436,046 | \$0.00415 | \$130,460 | $(\$ 126,389)$ | \$254,771 | \$258,841 |
|  | Feb-15 | 58,865,216 | 48.20\% | 28,375,825 | \$0.00415 | \$117,760 | (\$130,460) | \$245,862 | \$233,162 |
|  | Total | 663,654,827 |  |  |  | \$1,348,386 | (\$1,431,465) | \$2,384,048 | \$2,300,969 |

(1) Per billing system
(2) Detail of Unbilled Factors for the Residential, Regular General, and Outdoor Lighting Classes:

|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Mar-14 | 74,838,159 | 51,028,412 | 68.19\% |
| Apr-14 | 67,427,479 | 39,692,448 | 58.87\% |
| May-14 | 62,122,089 | 38,186,806 | 61.47\% |
| Jun-14 | 63,657,942 | 47,298,890 | 74.30\% |
| Jul-14 | 81,719,724 | 48,808,447 | 59.73\% |
| Aug-14 | 82,396,926 | 41,371,258 | 50.21\% |
| Sep-14 | 75,486,536 | 33,793,269 | 44.77\% |
| Oct-14 | 61,603,839 | 36,913,212 | 59.92\% |
| Nov-14 | 62,560,986 | 39,132,017 | 62.55\% |
| Dec-14 | 74,089,724 | 39,703,036 | 53.59\% |
| Jan-15 | 81,160,817 | 41,101,186 | 50.64\% |
| Feb-15 | 78,394,318 | 37,789,779 | 48.20\% |

Unitil Energy Systems, Inc.
Itemized Costs for Non-G1 Class Default Service Renewable Portfolio Standard Charge

(1) Schedule TMB-4.
(2) Number of days lag equals (319.81). Calculated using revenue lag of 55.15 days less cost lead of 374.96 days. Revenue lag per Schedule BC-1, Page 4 of 23 and cost lead per Schedule BC-1, Page 22 of 23, DE 15-079 filed April 3, 2015.

Unitil Energy Systems, Inc.
Calculation of G1 Large General Service Class Default Service Power Supply Charge

|  | Total |  |
| :--- | :--- | :---: |
| 1 | Reconciliation (1) | $\frac{\text { Jun15-Nov15 }}{(\$ 238,690)}$ |
| 2 | Total Costs excl. wholesale supplier charge (Page 5) | $\underline{\$ 20,265}$ |
| 3 | Reconciliation plus Total Costs excl. wholesale supplier charge (L.1 + L.2) | $(\$ 218,425)$ |
| 4 | kWh Purchases | $\underline{46,592,069}$ |
| 5 | Total, Before Losses (L.3 / L.4) | $(\$ 0.00469)$ |
| 6 | Losses | $\underline{4.591 \%}$ |
| 7 | Power Supply Charge excl. wholesale supplier charge $(\mathrm{L.5}$ * $(1+\mathrm{L.6}))(2)$ | $(\$ 0.00490)$ |

(1) Balance as of February 28, 2015 modified, as detailed below, to reflect that current rates (through May 31, 2015) include a charge for the undercollection as of February 28, 2014 and to incorporate the difference between the estimated supplier cost and revenue in March 2015. Figure is then allocated between rate periods (June-November 2015 and December 2015-May 2016) and then to each month, June through November 2015, on equal per kWh basis.
a February 28, 2015 actual balance - Schedule LSM-4, Page 2
(\$310,722)
less: Estimated remaining February 2014 reconciliation - Mar, Apr, May 2015:
$\begin{array}{ll}\text { Estimated kWh Sales March-May } 2015 & 19,979,664\end{array}$
Amount of reconciliation in current rate
Estimated amount of reconciliation to be credited March-May 2015
$\frac{\$ 0.00349}{\$ 69,729}$
flus: Estimated overcollection due to decrease in power supply costs in March 2015
$(\$ 455,762)$
g Total reconciliation for June 1, 2015-May 31, 2016 (line a - line e + line f)

| $46,592,069$ | $52.37 \%$ |
| :--- | :--- |
| $42,372,120$ | $47.63 \%$ |

kWh purchases forecast December 2015-May 2016
42,372,120 52.37\% 88,964,190
Total
(line g * line h\%)
(line g * line i\%)
(\$238,690)
$(\$ 217,072)$

Reconciliation amount for December 2015-May 2016
(line k + line I)
(\$217,072)
$(\$ 455,762)$
(2) The total G1 Power Supply Charge will equal the sum of Line 7 plus a wholesale supplier charge which shall be determined at the end of each month. The wholesale supply charges will be determined as the sum of the average ISO-New England real time hourly locational marginal prices for the New Hampshire load zone, weighted by the wholesale hourly kWh volumes of the Company's G1 Default Service customers, and charges for capacity, ancillary services, and other supplier costs established through a competitive bidding process.

Unitil Energy Systems, Inc.
Reconciliation of G1 Class Power Supply Charge Costs and Revenues

Schedule LSM-4
Page 2 of 5

|  |  | (a) <br> Beginning Balance | (b) <br> Total Costs (Page 3) | (c) <br> Total Revenue (Page 4) | (d) <br> Ending <br> Balance Before Interest ( $a+b-c$ ) | $\begin{gathered} (\mathrm{e}) \\ \text { Average } \\ \text { Monthly } \\ \text { Balance } \\ ((\mathrm{a}+\mathrm{d}) / 2) \\ \hline \end{gathered}$ | (f) Interest Rate | (g) <br> Number of Days / Month | (h) <br> Computed Interest | (i) <br> Ending Balance with Interest (d $+\mathrm{h})$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar-14 | \$441,833 | \$907,633 | \$1,419,306 | $(\$ 69,840)$ | \$185,997 | 3.25\% | 31 | \$513 | (\$69,326) |
|  | Apr-14 | $(\$ 69,326)$ | \$349,643 | \$981,121 | $(\$ 700,804)$ | (\$385,065) | 3.25\% | 30 | $(\$ 1,029)$ | (\$701,832) |
|  | May-14 | (\$701,832) | \$424,964 | \$394,197 | (\$671,066) | $(\$ 686,449)$ | 3.25\% | 31 | $(\$ 1,895)$ | (\$672,961) |
| 앙 | Jun-14 | (\$672,961) | \$508,462 | \$459,794 | (\$624,292) | $(\$ 648,626)$ | 3.25\% | 30 | $(\$ 1,733)$ | $(\$ 626,025)$ |
| $\stackrel{\circ}{\sim}$ | Jul-14 | $(\$ 626,025)$ | \$507,468 | \$480,203 | $(\$ 598,760)$ | $(\$ 612,392)$ | 3.25\% | 31 | $(\$ 1,690)$ | $(\$ 600,450)$ |
|  | Aug-14 | $(\$ 600,450)$ | \$463,985 | \$396,003 | (\$532,468) | $(\$ 566,459)$ | 3.25\% | 31 | $(\$ 1,564)$ | (\$534,032) |
|  | Sep-14 | (\$534,032) | \$401,718 | \$342,238 | (\$474,551) | (\$504,291) | 3.25\% | 30 | $(\$ 1,347)$ | $(\$ 475,898)$ |
|  | Oct-14 | $(\$ 475,898)$ | \$323,169 | \$425,672 | $(\$ 578,402)$ | $(\$ 527,150)$ | 3.25\% | 31 | $(\$ 1,455)$ | (\$579,857) |
|  | Nov-14 | (\$579,857) | \$342,868 | \$326,991 | $(\$ 563,980)$ | (\$571,919) | 3.25\% | 30 | $(\$ 1,528)$ | $(\$ 565,508)$ |
|  | Dec-14 | $(\$ 565,508)$ | \$297,258 | \$354,360 | (\$622,611) | (\$594,060) | 3.25\% | 31 | $(\$ 1,640)$ | (\$624,251) |
|  | Jan-15 | (\$624,251) | \$332,890 | \$198,342 | $(\$ 489,702)$ | $(\$ 556,977)$ | 3.25\% | 31 | $(\$ 1,537)$ | (\$491,240) |
|  | Feb-15 | (\$491,240) | \$506,481 | \$324,964 | (\$309,723) | $(\$ 400,481)$ | 3.25\% | 28 | (\$998) | (\$310,722) |
|  | Total |  | \$5,366,539 | \$6,103,191 |  |  |  |  | $(\$ 15,902)$ |  |

## Redacted



Itemized Costs for G1 Class Default Service Power Supply Charge

|  |  | Calculation of Working Capital ler Charges and GIS Support Payments |  |  |  |  |  | (g) | (h) | (i) | (j) | (k) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (a) | (b) | (c) | (d) | (e) | (f) |  |  |  |  |  |
|  |  | Total G1 Class DS Supplier Charges | GIS <br> Support Payments | Number of Days of Lag / 365 (1) | Working Capital Requirement | Prime Rate | Supply Related Working Capital (d * e) | Provision for Uncollected Accounts | Internal Company Administrative Costs | Legal Charges | Consulting Outside Service Charges | $\begin{gathered} \text { Total Costs } \\ (\text { sum } a+b+f+g \\ +h+i+j) \end{gathered}$ |
| $\begin{aligned} & \stackrel{8}{0} \\ & \stackrel{\rightharpoonup}{0} \\ & \stackrel{0}{2} \end{aligned}$ |  |  |  |  |  | 3.25\% |  |  | \$3,329 | \$0 | \$0 | \$907,633 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$44 | \$0 | \$349,643 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$58 | \$0 | \$424,964 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$0 | \$0 | \$508,462 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$0 | \$0 | \$507,468 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$0 | \$0 | \$463,985 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$0 | \$0 | \$401,718 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$0 | \$0 | \$323,169 |
|  |  |  |  |  |  |  |  |  | \$3,329 | \$0 | \$0 | \$342,868 |
|  |  |  |  |  |  |  |  |  | \$3,498 | \$49 | \$0 | \$297,258 |
|  |  |  |  |  |  |  |  |  | \$3,498 | \$0 | \$0 | \$332,890 |
|  |  |  |  |  |  |  |  |  | \$3,498 | \$26 | \$0 | \$506,481 |
|  |  |  |  |  |  |  |  |  | \$40,451 | \$177 | \$0 | \$5,366,539 |

 per Schedule KG-1, Page 20 of 23, DE 13-079 filed April 5, 2013
For the months Jun 2014-Feb 2015, number of days lag equals (5.05). Calculated using revenue lag of 36.31 days less cost lead of 41.36 days. Revenue lag per Schedule KG-1, Page 4 of 23 and cost lead per Schedule KG-1, Page 20 of 23, DE 14-061 filed April 4, 2014

Unitil Energy Systems, Inc.
G1 Class Default Service Power Supply Charge Revenue

Schedule LSM-4
Page 4 of 5

|  |  | (a) <br> Total G1 Class Billed Default Service kWh (1) | (b) <br> Unbilled Factor <br> (2) | (c) <br> G1 Class Unbilled kWh $(a * b)$ | (d) <br> Effective Variable Power Supply Charge | (e) <br> G1 Class Unbilled Power Supply Charge Revenue (c *d) | (f) <br> Reversal of prior month unbilled | (g) Total Billed G1 Class Power Supply Charge Revenue (1) | (h) <br> Total Revenue $(e+f+g)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar-14 | 6,469,039 | 71.44\% | 4,621,688 | \$0.18991 | \$877,705 | (\$604,517) | \$1,146,119 | \$1,419,306 |
|  | Apr-14 | 6,603,634 | 62.23\% | 4,109,229 | \$0.16414 | \$674,489 | $(\$ 877,705)$ | \$1,184,337 | \$981,121 |
|  | May-14 | 6,432,774 | 62.67\% | 4,031,318 | \$0.06781 | \$273,364 | $(\$ 674,489)$ | \$795,323 | \$394,197 |
|  | Jun-14 | 6,908,563 | 66.02\% | 4,560,731 | \$0.06167 | \$281,260 | $(\$ 273,364)$ | \$451,898 | \$459,794 |
|  | Jul-14 | 7,690,835 | 61.50\% | 4,730,091 | \$0.06111 | \$289,056 | $(\$ 281,260)$ | \$472,407 | \$480,203 |
|  | Aug-14 | 7,110,954 | 54.22\% | 3,855,797 | \$0.06324 | \$243,841 | $(\$ 289,056)$ | \$441,219 | \$396,003 |
| 8 | Sep-14 | 6,868,463 | 48.78\% | 3,350,470 | \$0.05389 | \$180,557 | (\$243,841) | \$405,522 | \$342,238 |
| $\stackrel{0}{\circ}$ | Oct-14 | 6,406,417 | 56.61\% | 3,626,959 | \$0.06370 | \$231,037 | $(\$ 180,557)$ | \$375,192 | \$425,672 |
|  | Nov-14 | 5,649,320 | 57.24\% | 3,233,618 | \$0.06225 | \$201,293 | (\$231,037) | \$356,736 | \$326,991 |
|  | Dec-14 | 5,392,474 | 53.63\% | 2,891,814 | \$0.06994 | \$202,254 | (\$201,293) | \$353,399 | \$354,360 |
|  | Jan-15 | 3,670,912 | 49.00\% | 1,798,898 | \$0.07510 | \$135,097 | $(\$ 202,254)$ | \$265,498 | \$198,342 |
|  | Feb-15 | 3,737,010 | 48.16\% | 1,799,773 | \$0.08862 | \$159,496 | (\$135,097) | \$300,565 | \$324,964 |
|  | Total | 72,940,396 |  |  |  | \$3,749,447 | (\$4,194,469) | \$6,548,213 | \$6,103,191 |

(1) Per billing system
(2) Detail of Unbilled Factors for the Large General Class:

|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Mar-14 | 26,564,271 | 18,978,363 | 71.44\% |
| Apr-14 | 27,459,377 | 17,087,085 | 62.23\% |
| May-14 | 27,763,300 | 17,398,821 | 62.67\% |
| Jun-14 | 29,483,088 | 19,463,445 | 66.02\% |
| Jul-14 | 32,533,664 | 20,009,168 | 61.50\% |
| Aug-14 | 33,097,753 | 17,946,709 | 54.22\% |
| Sep-14 | 31,692,314 | 15,459,666 | 48.78\% |
| Oct-14 | 29,164,891 | 16,511,546 | 56.61\% |
| Nov-14 | 27,936,303 | 15,990,476 | 57.24\% |
| Dec-14 | 28,393,876 | 15,226,745 | 53.63\% |
| Jan-15 | 26,557,433 | 13,014,234 | 49.00\% |
| Feb-15 | 28,081,411 | 13,524,222 | 48.16\% |


 filed April 3, 2015.


 month.

|  | 1 | Reconciliation (1) | $\begin{gathered} \begin{array}{c} \text { Jun-15 } \\ \text { Estimated } \end{array} \\ \hline(\$ 7,634) \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Jul-15 } \\ \text { Estimated } \end{array} \\ \hline(\$ 7,614) \end{gathered}$ | Aug-15 <br> Estimated <br> $(\$ 8,347)$ | Sep-15 <br> Estimated <br> $(\$ 7,895)$ | $\begin{gathered} \begin{array}{c} \text { Oct-15 } \\ \text { Estimated } \end{array} \\ \hline(\$ 6,178) \end{gathered}$ | $\begin{gathered} \begin{array}{c} \text { Nov-15 } \\ \text { Estimated } \end{array} \\ \hline(\$ 7,007) \end{gathered}$ | $\underset{(\$ 44,675)}{\text { Total }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 | Total Costs (Page 5) | \$27,567 | \$27,494 | \$30,142 | \$28,509 | \$22,310 | \$25,301 | \$161,324 |
|  | 3 | Reconciliation plus Total Costs (L.1 + L. 2 ) | \$19,933 | \$19,880 | \$21,795 | \$20,614 | \$16,132 | \$18,294 | \$116,648 |
|  | 4 | kWh Purchases | 7,961,674 | 7,940,598 | 8,705,486 | 8,233,654 | 6,443,461 | 7,307,196 | 46,592,069 |
|  | 5 | Total, Before Losses (L. 3 / L.4) | \$0.00250 | \$0.00250 | \$0.00250 | \$0.00250 | \$0.00250 | \$0.00250 |  |
|  | 6 | Losses | 4.591\% | 4.591\% | 4.591\% | 4.591\% | 4.591\% | 4.591\% |  |
|  | 7 | Total Retail Rate - Variable RPS Charge (L. 5 * (1+L.6)) | \$0.00262 | \$0.00262 | \$0.00262 | \$0.00262 | \$0.00262 | \$0.00262 |  |

(1) Balance as of February 28, 2015 modified, as detailed below, to reflect that current rates (through May 31, 2015) include a credit for the overcollection as of February 28 , 2014 and to reflect accruals for RPS. Figure is then allocated between rate periods (June-November 2015 and December 2015-May 2016) and then to each month, June through November 2015, on equal per kWh basis.
a February 28, 2015 actual balance - Schedule LSM-5, Page 2
b less: Estimated remaining prior period reconciliation - Mar, Apr, May 2015

| $c$ | Estimated kWh Sales Mar-May 2015 |
| :--- | ---: |
| $d$ | Amount of reconciliation in current rate |
| $e$ | Estimated amount of reconciliation - Mar-May 2015 |

$f$ plus: G1 Class RPS amounts included in rate filings,Mar 2014-Feb 2015
$g$ less: G1 Class RPS amounts, CY 2014 requirement, purchased
h Net G1 Class RPS amounts included in rate filings,Mar 2014-Feb 2015
i Total reconciliation for June 1, 2015-May 31, 2016 (line a - Line e + line h)
j kWh purchases forecast June-November 2015
k kWh purchases forecast December 2015-May 2016
l Total
$m$ Reconciliation amount for June-November 2015
n Reconciliation amount for December 2015-May 2016
o Total
(line i * line j\%)
(line i * line $k \%)$
(line $\mathrm{m}+$ line n )
$(\$ 430,408)$

19,979,664
(\$0.00245)
(\$48,950)
\$303,708
\$296,150
$(\$ 85,307)$

| $46,592,069$ | $52.37 \%$ |
| :--- | :--- |
| $42,372,120$ | $47.63 \%$ |

Unitil Energy Systems, Inc.
Reconciliation of G1 Class RPS Costs and Revenues

Schedule LSM-5
Page 2 of 5

|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Beginning Balance | Total Costs (Page 3) | Total Revenue (Page 4) | Ending Balance Before Interest ( $\mathrm{a}+\mathrm{b}-\mathrm{c}$ ) | Average Monthly <br> Balance ((a+d) / 2) | Interest Rate | Number of Days / Month | Computed Interest | Ending Balance with Interest (d + h) |
| $\begin{aligned} & \stackrel{8}{0} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ | Mar-14 | $(\$ 362,798)$ | \$9,229 | \$48,492 | $(\$ 402,061)$ | $(\$ 382,430)$ | 3.25\% | 31 | $(\$ 1,056)$ | $(\$ 403,117)$ |
|  | Apr-14 | $(\$ 403,117)$ | \$735 | \$39,654 | $(\$ 442,035)$ | $(\$ 422,576)$ | 3.25\% | 30 | $(\$ 1,129)$ | $(\$ 443,164)$ |
|  | May-14 | $(\$ 443,164)$ | \$33,344 | \$41,370 | (\$451,190) | $(\$ 447,177)$ | 3.25\% | 31 | $(\$ 1,234)$ | $(\$ 452,424)$ |
|  | Jun-14 | $(\$ 452,424)$ | \$69,063 | \$1,877 | $(\$ 385,239)$ | $(\$ 418,832)$ | 3.25\% | 30 | $(\$ 1,119)$ | $(\$ 386,358)$ |
|  | Jul-14 | $(\$ 386,358)$ | \$1,407 | \$1,651 | $(\$ 386,601)$ | $(\$ 386,479)$ | 3.25\% | 31 | $(\$ 1,067)$ | $(\$ 387,668)$ |
|  | Aug-14 | $(\$ 387,668)$ | \$0 | \$1,310 | $(\$ 388,978)$ | $(\$ 388,323)$ | 3.25\% | 31 | $(\$ 1,072)$ | $(\$ 390,050)$ |
|  | Sep-14 | $(\$ 390,050)$ | \$187 | \$1,336 | $(\$ 391,198)$ | $(\$ 390,624)$ | 3.25\% | 30 | $(\$ 1,043)$ | (\$392,242) |
|  | Oct-14 | $(\$ 392,242)$ | \$2,451 | \$1,403 | $(\$ 391,194)$ | $(\$ 391,718)$ | 3.25\% | 31 | $(\$ 1,081)$ | (\$392,275) |
|  | Nov-14 | (\$392,275) | \$141 | \$1,102 | (\$393,236) | $(\$ 392,756)$ | 3.25\% | 30 | $(\$ 1,049)$ | (\$394,286) |
|  | Dec-14 | (\$394,286) | \$0 | \$8,745 | $(\$ 403,031)$ | $(\$ 398,658)$ | 3.25\% | 31 | $(\$ 1,100)$ | $(\$ 404,131)$ |
|  | Jan-15 | $(\$ 404,131)$ | \$828 | \$12,553 | $(\$ 415,856)$ | $(\$ 409,994)$ | 3.25\% | 31 | $(\$ 1,132)$ | $(\$ 416,988)$ |
|  | Feb-15 | $(\$ 416,988)$ | \$2,319 | \$14,684 | $(\$ 429,353)$ | $(\$ 423,170)$ | 3.25\% | 28 | (\$1,055) | $(\$ 430,408)$ |
|  | Total |  | \$119,705 | \$174,177 |  |  |  |  | $(\$ 13,137)$ |  |


(1) For the months Mar-May 2014, number of days lag equals (273.07). Calculated using revenue lag of 39.16 days less cost lead of 312.23 days. Revenue lag per Schedule KG-1, Page 4 of 23 and cost lead per Schedule KG-1, Page 20 of 23, DE 13-079 filed April 5, 2013.
For the months Jun 2014-Feb 2015, number of days lag equals (332.80). Calculated using revenue lag of 36.31 days less cost lead of 369.11 days. Revenue lag per Schedule KG-1, Page 4 of 23 and cost lead per Schedule KG-1, Page 20 of 23, DE 14-061 filed April 4, 2014.

Unitil Energy Systems, Inc.
G1 Class Default Service Renewable Portfolio Standard Charge Revenue

|  |  | (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total G1 Class Billed Default Service kWh (1) | Unbilled Factor (2) | G1 Class Unbilled $\mathrm{kWh}(\mathrm{a} * \mathrm{~b})$ | Effective Variable RPS Charge | G1 Class Unbilled RPS Charge Revenue (c * d) | Reversal of prior month unbilled | Total Billed G1 Class RPS Charge Revenue (1) | Total Revenue $(e+f+g)$ |
| $\begin{aligned} & \text { O} \\ & \text { NOO } \end{aligned}$ | Mar-14 | 6,469,039 | 71.44\% | 4,621,688 | \$0.00651 | \$30,087 | $(\$ 24,501)$ | \$42,906 | \$48,492 |
|  | Apr-14 | 6,603,634 | 62.23\% | 4,109,229 | \$0.00651 | \$26,751 | $(\$ 30,087)$ | \$42,990 | \$39,654 |
|  | May-14 | 6,432,774 | 62.67\% | 4,031,318 | \$0.00651 | \$26,244 | $(\$ 26,751)$ | \$41,877 | \$41,370 |
|  | Jun-14 | 6,908,563 | 66.02\% | 4,560,731 | \$0.00021 | \$958 | $(\$ 26,244)$ | \$27,163 | \$1,877 |
|  | Jul-14 | 7,690,835 | 61.50\% | 4,730,091 | \$0.00021 | \$993 | (\$958) | \$1,615 | \$1,651 |
|  | Aug-14 | 7,110,954 | 54.22\% | 3,855,797 | \$0.00021 | \$810 | (\$993) | \$1,493 | \$1,310 |
|  | Sep-14 | 6,868,463 | 48.78\% | 3,350,470 | \$0.00021 | \$704 | (\$810) | \$1,442 | \$1,336 |
|  | Oct-14 | 6,406,417 | 56.61\% | 3,626,959 | \$0.00021 | \$762 | (\$704) | \$1,345 | \$1,403 |
|  | Nov-14 | 5,649,320 | 57.24\% | 3,233,618 | \$0.00021 | \$679 | (\$762) | \$1,185 | \$1,102 |
|  | Dec-14 | 5,392,474 | 53.63\% | 2,891,814 | \$0.00167 | \$4,829 | (\$679) | \$4,595 | \$8,745 |
|  | Jan-15 | 3,670,912 | 49.00\% | 1,798,898 | \$0.00403 | \$7,250 | $(\$ 4,829)$ | \$10,133 | \$12,553 |
|  | Feb-15 | 3,737,010 | 48.16\% | 1,799,773 | \$0.00403 | \$7,253 | (\$7,250) | \$14,680 | \$14,684 |
|  | Total | 72,940,396 |  |  |  | \$107,319 | $(\$ 124,568)$ |  | \$174,177 |

(1) Per billing system
(2) Detail of Unbilled Factors for the Large General Class:

|  | Billed kWh | Direct Estimate of Unbilled kWh | Unbilled kWh / Billed kWh |
| :---: | :---: | :---: | :---: |
| Mar-14 | 26,564,271 | 18,978,363 | 71.44\% |
| Apr-14 | 27,459,377 | 17,087,085 | 62.23\% |
| May-14 | 27,763,300 | 17,398,821 | 62.67\% |
| Jun-14 | 29,483,088 | 19,463,445 | 66.02\% |
| Jul-14 | 32,533,664 | 20,009,168 | 61.50\% |
| Aug-14 | 33,097,753 | 17,946,709 | 54.22\% |
| Sep-14 | 31,692,314 | 15,459,666 | 48.78\% |
| Oct-14 | 29,164,891 | 16,511,546 | 56.61\% |
| Nov-14 | 27,936,303 | 15,990,476 | 57.24\% |
| Dec-14 | 28,393,876 | 15,226,745 | 53.63\% |
| Jan-15 | 26,557,433 | 13,014,234 | 49.00\% |
| Feb-15 | 28,081,411 | 13,524,222 | 48.16\% |


|  |  | (a) | Calculation of Working Capital |  |  |  | Total Costs (sum a + e) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (b) | (c) | (d) | (e) |  |
|  |  |  | Working |  |  |  |
|  |  | Number of | Capital |  |  |  |
|  |  | Renewable Energy Credits (1) | $\begin{gathered} \text { Days of Lag / } \\ 365(2) \end{gathered}$ | $\begin{aligned} & \text { Requirement } \\ & (\mathrm{a} * \mathrm{~b}) \end{aligned}$ | Prime Rate | Supply Related Working Capital (c * d) |  |
| 8 | Jun-15 |  | \$28,384 | (88.59\%) | (\$25,146) | 3.25\% | (\$817) | \$27,567 |
| O | Jul-15 |  | \$28,309 | (88.59\%) | $(\$ 25,080)$ | 3.25\% | (\$815) | \$27,494 |
|  | Aug-15 |  | \$31,036 | (88.59\%) | $(\$ 27,495)$ | 3.25\% | (\$894) | \$30,142 |
|  | Sep-15 | \$29,354 | (88.59\%) | $(\$ 26,005)$ | 3.25\% | (\$845) | \$28,509 |
|  | Oct-15 | \$22,972 | (88.59\%) | $(\$ 20,351)$ | 3.25\% | (\$661) | \$22,310 |
|  | Nov-15 | \$26,051 | (88.59\%) | (\$23,079) | 3.25\% | (\$750) | \$25,301 |
|  | Total | \$166,106 |  |  |  | $(\$ 4,783)$ | \$161,324 |

(1) Schedule TMB-4.
(2) Number of days lag equals (323.36). Calculated using revenue lag of 40.41 days less cost lead of 363.77 days. Revenue lag per Schedule BC-1, Page 4 of 23 and cost lead per Schedule BC-1, Page 20 of 23, DE 15-079 filed April 3, 2015.

## Unitil Energy Systems, Inc

Typical Bill Impacts by Rate Component
Residential Rate D 646 kWh Bill

| Rate Components | $4 / 1 / 2015$ <br> Current Rate | 6/1/2015 |  |  | As Revised Bill* | Difference | \% <br> Difference to Total Bill |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$10.27 | \$10.27 | \$0.00 | \$10.27 | \$10.27 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge |  |  |  |  |  |  |  |
| First 250 kWh | \$0.03404 | \$0.03404 | \$0.00000 | \$8.51 | \$8.51 | \$0.00 | 0.0\% |
| Excess 250 kWh | \$0.03904 | \$0.03904 | \$0.00000 | \$15.46 | \$15.46 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.01852 | \$0.00000 | \$11.96 | \$11.96 | \$0.00 | 0.0\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.12 | \$0.12 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$1.43 | \$1.43 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$2.13 | \$2.13 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.15544 | \$0.06921 | (\$0.08623) | \$100.41 | \$44.71 | (\$55.70) | (37.1\%) |
| First 250 kWh | \$0.21369 | \$0.12746 | (\$0.08623) |  |  |  |  |
| Excess 250 kWh | \$0.21869 | \$0.13246 | (\$0.08623) |  |  |  |  |
| Total Bill |  |  |  | \$150.29 | \$94.59 | (\$55.70) | (37.1\%) |


| Rate Components | Regular General G2 Demand, $11 \mathrm{~kW}, 2,800 \mathrm{kWh}$ Typical Bill |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4/1/2015 | 6/1/2015 |  |  |  |  | \% |
|  | Current Rate | As Revised | Difference | Current Bill* | As Revised Bill* | Difference | Difference to Total Bill |
| Customer Charge | \$18.41 | \$18.41 | \$0.00 | \$18.41 | \$18.41 | \$0.00 | 0.0\% |
|  | All kW | All kW |  |  |  |  |  |
| Distribution Charge | \$10.31 | \$10.31 | \$0.00 | \$113.41 | \$113.41 | \$0.00 | 0.0\% |
| Stranded Cost Charge | \$0.04 | \$0.04 | \$0.00 | \$0.44 | \$0.44 | \$0.00 | 0.0\% |
| Total | \$10.35 | \$10.35 | \$0.00 | \$113.85 | \$113.85 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.00000 | \$0.00000 | \$0.00000 | \$0.00 | \$0.00 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.01852 | \$0.00000 | \$51.86 | \$51.86 | \$0.00 | 0.0\% |
| Stranded Cost Charge | \$0.00004 | \$0.00004 | \$0.00000 | \$0.11 | \$0.11 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$6.19 | \$6.19 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$9.24 | \$9.24 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.15265 | \$0.06993 | (\$0.08272) | \$427.42 | \$195.80 | (\$231.62) | (36.9\%) |
| Total | \$0.17672 | \$0.09400 | (\$0.08272) | \$494.82 | \$263.20 | (\$231.62) | (36.9\%) |
| Total Bill |  |  |  | \$627.08 | \$395.46 | (\$231.62) | (36.9\%) |

[^1]Unitil Energy Systems, Inc.
Typical Bill Impacts by Rate Component


| Rate Components | Regular General G2 kWh Meter 125 kWh Typical Bill |  |  |  | As Revised Bill* | Difference | \% <br> Difference to Total Bill |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4/1/2015 <br> Current Rate | $6 / 1 / 2015$ <br> As Revised | Difference | Current Bill* |  |  |  |
| Customer Charge | \$13.94 | \$13.94 | \$0.00 | \$13.94 | \$13.94 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge | \$0.03211 | \$0.03211 | \$0.00000 | \$4.01 | \$4.01 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.01852 | \$0.00000 | \$2.32 | \$2.32 | \$0.00 | 0.0\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.02 | \$0.02 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$0.28 | \$0.28 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$0.41 | \$0.41 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.15265 | \$0.06993 | (\$0.08272) | \$19.08 | \$8.74 | (\$10.34) | (25.8\%) |
| Total | \$0.20897 | \$0.12625 | (\$0.08272) | \$26.12 | \$15.78 | (\$10.34) | (25.8\%) |
| Total Bill |  |  |  | \$40.06 | \$29.72 | (\$10.34) | (25.8\%) |

[^2]
## Unitil Energy Systems, Inc.

Typical Bill Impacts for Residential Rate Class based on Mean and Median Usage
Residential Rate D 646 kWh Bill - Mean Use*

| Rate Components | 4/1/2015 | 6/1/2015 |  | $\frac{\text { Current }}{\underline{\text { Bill** }}}$ | As Revised Bill** | Difference | $\%$ <br> Difference <br> $\underline{\text { to Total Bill }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As Revised | Difference |  |  |  |  |
| Customer Charge | \$10.27 | \$10.27 | \$0.00 | \$10.27 | \$10.27 | \$0.00 | 0.0\% |
|  | \$/kWh | \$/kWh |  |  |  |  |  |
| Distribution Charge |  |  |  |  |  |  |  |
| First 250 kWh | \$0.03404 | \$0.03404 | \$0.00000 | \$8.51 | \$8.51 | \$0.00 | 0.0\% |
| Excess 250 kWh | \$0.03904 | \$0.03904 | \$0.00000 | \$15.46 | \$15.46 | \$0.00 | 0.0\% |
| External Delivery Charge | \$0.01852 | \$0.01852 | \$0.00000 | \$11.96 | \$11.96 | \$0.00 | 0.0\% |
| Stranded Cost Charge | \$0.00018 | \$0.00018 | \$0.00000 | \$0.12 | \$0.12 | \$0.00 | 0.0\% |
| Storm Recovery Adj. | \$0.00221 | \$0.00221 | \$0.00000 | \$1.43 | \$1.43 | \$0.00 | 0.0\% |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 | \$2.13 | \$2.13 | \$0.00 | 0.0\% |
| Default Service Charge | \$0.15544 | \$0.06921 | (\$0.08623) | \$100.41 | \$44.71 | (\$55.70) | (37.1\%) |
| First 250 kWh | \$0.21369 | \$0.12746 | (\$0.08623) |  |  |  |  |
| Excess 250 kWh | \$0.21869 | \$0.13246 | (\$0.08623) |  |  |  |  |
| Total Bill |  |  |  | \$150.29 | \$94.59 | (\$55.70) | (37.1\%) |

Residential Rate D 534 kWh Bill - Median Use*


* Based on billing period March 2014 through February 2015.
** Comparison isolates the impact of changes to the Default Service Rate only. Impacts do not include the Electricity Consumption Tax.

Unitil Energy Systems, Inc.
Average Class Bill Impacts
Due to Proposed Default Service Rate Changes Effective June 1, 2015*

| (A) | (B) | (C) | (D) | (E) | (F) | (G) | (H) | (I) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual Number | Annual | Annual | Proposed | Estimated Annual | Estimated Annual | Proposed | \% Change |
|  | of Customers (luminaires | kWh | kW / kVA | DSC | Revenue \$ Under | Revenue \$ Under | Net Change | DSC |
| Class of Service | for Outdoor Lighting) | Sales | Sales | Change \$ | Present Rates | Proposed Rates | Revenue \$ | Revenue |
| Residential | 763,694 | 480,638,599 | n/a | (\$41,445,466) | \$112,089,948 | \$70,644,481 | (\$41,445,466) | (37.0\%) |
| General Service | 129,249 | 340,275,469 | 1,301,458 | $(\$ 28,147,587)$ | \$76,103,299 | \$47,955,713 | $(\$ 28,147,587)$ | (37.0\%) |
| Qutdoor Lighting | 115,819 | 8,988,739 | n/a | $(\$ 743,548)$ | \$3,328,205 | \$2,584,656 | $(\$ 743,548)$ | (22.3\%) |
| Total | 1,008,762 | 829,902,807 |  | (\$70,336,602) | \$191,521,452 | \$121,184,850 | (\$70,336,602) | (36.7\%) |

(B), (C), (D) Test year billing determinants in DE 10-055.
(E) Difference in proposed rate and current rate, times the billing determinants shown in Column (C).
(F) Based on current rates times billing determinants shown in Columns (B), (C) and (D).
(G) Sum of Columns (E) and (F)
(H) Column (G) minus Column (F)
(I) Column (H) divided by Column (F)

[^3]

| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - April 1, 2015 versus June 1, 2015* Impacts do NOT include the Electricity Consumption Tax Impact on G2 Rate Customers |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | Average | Total Bill | Total Bill |  | \% |
| Load Monthly | Monthly | Using Rates | Using Rates | Total | Total |
| Factor kW | kWh | 4/1/2015 | 6/1/2015 | Difference | Difference |
| 20\% 5 | 730 | \$199.17 | \$138.78 | (\$60.39) | (30.3\%) |
| 20\% 10 | 1,460 | \$379.92 | \$259.15 | (\$120.77) | (31.8\%) |
| 20\% 15 | 2,190 | \$560.68 | \$379.52 | (\$181.16) | (32.3\%) |
| 20\% 25 | 3,650 | \$922.19 | \$620.26 | (\$301.93) | (32.7\%) |
| 20\% 50 | 7,300 | \$1,825.97 | \$1,222.11 | (\$603.86) | (33.1\%) |
| 20\% 75 | 10,950 | \$2,729.74 | \$1,823.96 | (\$905.78) | (33.2\%) |
| 20\% 100 | 14,600 | \$3,633.52 | \$2,425.81 | (\$1,207.71) | (33.2\%) |
| 20\% 150 | 21,900 | \$5,441.08 | \$3,629.51 | (\$1,811.57) | (33.3\%) |
| 36\% 5 | 1,314 | \$302.37 | \$193.68 | (\$108.69) | (35.9\%) |
| 36\% 10 | 2,628 | \$586.33 | \$368.94 | (\$217.39) | (37.1\%) |
| 36\% 15 | 3,942 | \$870.29 | \$544.21 | (\$326.08) | (37.5\%) |
| 36\% 25 | 6,570 | \$1,438.21 | \$894.74 | (\$543.47) | (37.8\%) |
| 36\% 50 | 13,140 | \$2,858.01 | \$1,771.07 | (\$1,086.94) | (38.0\%) |
| 36\% 75 | 19,710 | \$4,277.81 | \$2,647.40 | (\$1,630.41) | (38.1\%) |
| 36\% 100 | 26,280 | \$5,697.61 | \$3,523.73 | (\$2,173.88) | (38.2\%) |
| 36\% 150 | 39,420 | \$8,537.21 | \$5,276.39 | $(\$ 3,260.82)$ | (38.2\%) |
| 50\% 5 | 1,825 | \$392.67 | \$241.71 | (\$150.96) | (38.4\%) |
| 50\% 10 | 3,650 | \$766.94 | \$465.01 | (\$301.93) | (39.4\%) |
| 50\% 15 | 5,475 | \$1,141.20 | \$688.31 | (\$452.89) | (39.7\%) |
| 50\% 25 | 9,125 | \$1,889.73 | \$1,134.91 | (\$754.82) | (39.9\%) |
| 50\% 50 | 18,250 | \$3,761.05 | \$2,251.41 | $(\$ 1,509.64)$ | (40.1\%) |
| 50\% 75 | 27,375 | \$5,632.37 | \$3,367.91 | $(\$ 2,264.46)$ | (40.2\%) |
| 50\% 100 | 36,500 | \$7,503.69 | \$4,484.41 | (\$3,019.28) | (40.2\%) |
| 50\% 150 | 54,750 | \$11,246.33 | \$6,717.41 | $(\$ 4,528.92)$ | (40.3\%) |
|  | Rates - Effective April 1, 2015 | Rates - Propose June 1, 2015 | Difference |  |  |
| Customer Charge | \$18.41 | \$18.41 | \$0.00 |  |  |
|  | All kW | All kW | All kW |  |  |
| Distribution Charge | \$10.31 | \$10.31 | \$0.00 |  |  |
| Stranded Cost Charge | \$0.04 | \$0.04 | \$0.00 |  |  |
| TOTAL | \$10.35 | \$10.35 | \$0.00 |  |  |
|  | kWh | kWh | kWh |  |  |
| Distribution Charge | \$0.00000 | \$0.00000 | \$0.00000 |  |  |
| External Delivery Charge | \$0.01852 | \$0.01852 | \$0.00000 |  |  |
| Stranded Cost Charge | \$0.00004 | \$0.00004 | \$0.00000 |  |  |
| Storm Recovery Adj. Factor | \$0.00221 | \$0.00221 | \$0.00000 |  |  |
| System Benefits Charge | \$0.00330 | \$0.00330 | \$0.00000 |  |  |
| Default Service Charge | \$0.15265 | \$0.06993 | (\$0.08272) |  |  |
| TOTAL | \$0.17672 | \$0.09400 | (\$0.08272) |  |  |
| * Comparison isolates the impact of changes to the Default Service Rate only. |  |  |  |  |  |


$\left.\begin{array}{|llll|}\hline & \begin{array}{c}\text { Unitil Energy Systems, Inc. } \\ \text { Typical Bill Impacts }- \text { April 1, 2015 versus June 1, 2015* }\end{array} \\ \text { Impacts do NOT include the Electricity Consumption Tax } \\ \text { Impact on G2 QRWH and SH Rate Customers }\end{array}\right]$

| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - April 1, 2015 versus June 1, 2015* Impacts do NOT include the Electricity Consumption Tax Impact on OL Rate Customers ** |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nominal Watts | Lumens | Type | Average Monthly kWh | Total Bill Using Rates 4/1/2015 | Total Bill Using Rates 6/1/2015 | Total Difference | $\%$ <br> Total <br> Difference |
| Mercury Vapor: |  |  |  |  |  |  |  |  |
| 1 | 100 | 3,500 | ST | 40 | \$18.35 | \$15.05 | (\$3.31) | (18.0\%) |
| 2 | 175 | 7,000 | ST | 67 | \$25.50 | \$19.96 | (\$5.54) | (21.7\%) |
| 3 | 250 | 11,000 | ST | 95 | \$32.47 | \$24.61 | (\$7.86) | (24.2\%) |
| 4 | 400 | 20,000 | ST | 154 | \$46.18 | \$33.44 | (\$12.74) | (27.6\%) |
| 5 | 1,000 | 60,000 | ST | 388 | \$107.68 | \$75.59 | (\$32.10) | (29.8\%) |
| 6 | 250 | 11,000 | FL | 95 | \$33.59 | \$25.73 | (\$7.86) | (23.4\%) |
| 7 | 400 | 20,000 | FL | 154 | \$47.62 | \$34.88 | (\$12.74) | (26.8\%) |
| 8 | 1,000 | 60,000 | FL | 388 | \$103.36 | \$71.27 | (\$32.10) | (31.1\%) |
| 9 | 100 | 3,500 | PB | 40 | \$18.47 | \$15.17 | (\$3.31) | (17.9\%) |
| 10 | 175 | 7,000 | PB | 67 | \$24.66 | \$19.12 | (\$5.54) | (22.5\%) |
| High Pressure Sodium: |  |  |  |  |  |  |  |  |
| 11 | 50 | 4,000 | ST | 21 | \$15.22 | \$13.49 | (\$1.74) | (11.4\%) |
| 12 | 100 | 9,500 | ST | 43 | \$20.74 | \$17.19 | (\$3.56) | (17.1\%) |
| 13 | 150 | 16,000 | ST | 60 | \$23.81 | \$18.85 | (\$4.96) | (20.8\%) |
| 14 | 250 | 30,000 | ST | 101 | \$34.77 | \$26.42 | (\$8.35) | (24.0\%) |
| 15 | 400 | 50,000 | ST | 161 | \$50.17 | \$36.86 | (\$13.32) | (26.5\%) |
| 16 | 1,000 | 140,000 | ST | 398 | \$108.94 | \$76.02 | (\$32.92) | (30.2\%) |
| 17 | 150 | 16,000 | FL | 60 | \$26.05 | \$21.09 | (\$4.96) | (19.1\%) |
| 18 | 250 | 30,000 | FL | 101 | \$36.33 | \$27.98 | (\$8.35) | (23.0\%) |
| 19 | 400 | 50,000 | FL | 161 | \$49.65 | \$36.34 | (\$13.32) | (26.8\%) |
| 20 | 1,000 | 140,000 | FL | 398 | \$109.29 | \$76.37 | (\$32.92) | (30.1\%) |
| 21 | 50 | 4,000 | PB | 21 | \$14.25 | \$12.52 | (\$1.74) | (12.2\%) |
| 22 | 100 | 95,000 | PB | 43 | \$19.61 | \$16.06 | (\$3.56) | (18.1\%) |
| Metal Halide: |  |  |  |  |  |  |  |  |
| 23 | 175 | 8,800 | ST | 66 | \$29.32 | \$23.86 | (\$5.46) | (18.6\%) |
| 24 | 250 | 13,500 | ST | 92 | \$35.59 | \$27.98 | (\$7.61) | (21.4\%) |
| 25 | 400 | 23,500 | ST | 148 | \$46.27 | \$34.02 | (\$12.24) | (26.5\%) |
| 26 | 175 | 8,800 | FL | 66 | \$32.29 | \$26.83 | (\$5.46) | (16.9\%) |
| 27 | 250 | 13,500 | FL | 92 | \$38.65 | \$31.04 | (\$7.61) | (19.7\%) |
| 28 | 400 | 23,500 | FL | 148 | \$48.60 | \$36.35 | (\$12.24) | (25.2\%) |
| 29 | 175 | 8,800 | PB | 66 | \$28.09 | \$22.63 | (\$5.46) | (19.4\%) |
| 30 | 250 | 13,500 | PB | 92 | \$33.82 | \$26.21 | (\$7.61) | (22.5\%) |
| 31 | 400 | 23,500 | PB | 148 | \$45.04 | \$32.79 | (\$12.24) | (27.2\%) |
| Luminaire Charges For Year Round Service: |  |  |  |  |  |  |  |  |
| Rates - Effective April 1, 2015 |  |  |  |  |  |  |  |  |
|  |  | Mercury Vapor Rate/Mo. |  | Sodium Vapor Rate/Mo. |  | Metal Halide | ate/Mo. |  |
| Customer Charge | \$0.00 |  | \$11.28 | 11 | \$11.51 | 2 | \$17.65 |  |
|  |  |  | \$13.65 | 12 | \$13.14 | 2 | \$19.32 |  |
|  | All kWh |  | \$15.67 | 13 | \$13.20 | 2 | \$20.09 |  |
| Distribution Charge | \$0.00000 |  | \$18.94 | 14 | \$16.91 | 2 | \$20.62 |  |
| External Delivery Charge | \$0.01852 |  | \$39.06 | 15 | \$21.70 | 2 | \$22.38 |  |
| Stranded Cost Charge | \$0.00018 |  | \$16.79 | 16 | \$38.55 | 2 | \$22.42 |  |
| Storm Recovery Adj. Factor | \$0.00221 |  | \$20.38 | 17 | \$15.44 | 2 | \$16.42 |  |
| System Benefits Charge | \$0.00330 |  | \$34.74 | 18 | \$18.47 | 3 | \$17.55 |  |
| Default Service Charge | \$0.15265 |  | \$11.40 | 19 | \$21.18 | 3 | \$18.86 |  |
|  |  |  | \$12.81 | 20 | \$38.90 |  |  |  |
| TOTAL | \$0.17686 |  |  | 21 | \$10.54 |  |  |  |
|  |  |  |  | 22 | \$12.01 |  |  |  |
| Rates - Proposed June 1, 2015 |  |  |  |  |  |  |  |  |
|  |  | Mercury Vap | e/Mo. | Sodium Vapor | Rate/Mo. | Metal Halide | ate/Mo. |  |
| Customer Charge | \$0.00 |  | \$11.28 | 11 | \$11.51 | 2 | \$17.65 |  |
|  |  |  | \$13.65 | 12 | \$13.14 | 2 | \$19.32 |  |
|  | All kWh |  | \$15.67 | 13 | \$13.20 | 2 | \$20.09 |  |
| Distribution Charge | \$0.00000 |  | \$18.94 | 14 | \$16.91 | 2 | \$20.62 |  |
| External Delivery Charge | \$0.01852 |  | \$39.06 | 15 | \$21.70 | 2 | \$22.38 |  |
| Stranded Cost Charge | \$0.00018 |  | \$16.79 | 16 | \$38.55 | 2 | \$22.42 |  |
| Storm Recovery Adj. Factor | \$0.00221 |  | \$20.38 | 17 | \$15.44 | 2 | \$16.42 |  |
| System Benefits Charge | \$0.00330 |  | \$34.74 | 18 | \$18.47 | 3 | \$17.55 |  |
| Default Service Charge | \$0.06993 |  | \$11.40 | 19 | \$21.18 | 3 | \$18.86 |  |
|  |  |  | \$12.81 | 20 | \$38.90 |  |  |  |
| TOTAL | \$0.09414 |  |  | 21 | \$10.54 |  |  |  |
|  |  |  |  | 22 | \$12.01 |  |  |  |
|  | Difference | Mercury V | ifference | Sodium V | por-Difference | Metal H | de-Difference |  |
| Customer Charge | \$0.00 |  | \$0.00 | 11 | \$0.00 | 2 | \$0.00 |  |
|  |  |  | \$0.00 | 12 | \$0.00 | 2 | \$0.00 |  |
|  | All kWh |  | \$0.00 | 13 | \$0.00 | 2 | \$0.00 |  |
| Distribution Charge | \$0.00000 |  | \$0.00 | 14 | \$0.00 | 2 | \$0.00 |  |
| External Delivery Charge | \$0.00000 |  | \$0.00 | 15 | \$0.00 | 2 | \$0.00 |  |
| Stranded Cost Charge | \$0.00000 |  | \$0.00 | 16 | \$0.00 | 2 | \$0.00 |  |
| Storm Recovery Adj. Factor | \$0.00000 |  | \$0.00 | 17 | \$0.00 | 2 | \$0.00 |  |
| System Benefits Charge | \$0.00000 |  | \$0.00 | 18 | \$0.00 | 3 | \$0.00 |  |
| Default Service Charge | (\$0.08272) |  | \$0.00 | 19 | \$0.00 | 3 | \$0.00 |  |
|  |  |  | \$0.00 | 20 | \$0.00 |  |  |  |
| TOTAL | (\$0.08272) |  |  | 21 | \$0.00 |  |  |  |
|  |  |  |  | 22 | \$0.00 |  |  |  |
| * Comparison isolates the impact of changes to the Default Service Rate only. 000211* Luminaire charges based on All-Night Service option. |  |  |  |  |  |  |  |  |


[^0]:    Authorized by NHPUC Order No. 25,720 in Gase No. DE 14 -061, deted October 3, 2014

[^1]:    * Comparison isolates the impact of changes to the Default Service Rate only. Impacts do not include the Electricity Consumption Tax.

[^2]:    * Comparison isolates the impact of changes to the Default Service Rate only. Impacts do not include the Electricity Consumption Tax.

[^3]:    * Comparison isolates the impact of changes to the Default Service Rate only.

